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# *Electronic Nudges and Pragmatic Trials to Improve Hospital Palliative Care Delivery*



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# Housekeeping

- All participants will be muted
- Enter **all questions** in the Zoom **Q&A/chat box** and send to Everyone
- Moderator will review questions from chat box and ask them at the end
- Want to continue the discussion? Associated podcast released about 2 weeks after Grand Rounds
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# Learning Objectives

Upon completion of this presentation, you should be able to:

- Describe choice architecture and tradeoffs with different types of behavioral nudges
- Consider ways to leverage technology within a learning health system to improve palliative care delivery
- Anticipate implementation challenges and opportunities for nudges to improve inpatient palliative care delivery

# Palliative care is a complex medical intervention that improves patient, family, clinical, and system outcomes in serious illness

## 70 RCTs of Palliative Care Interventions



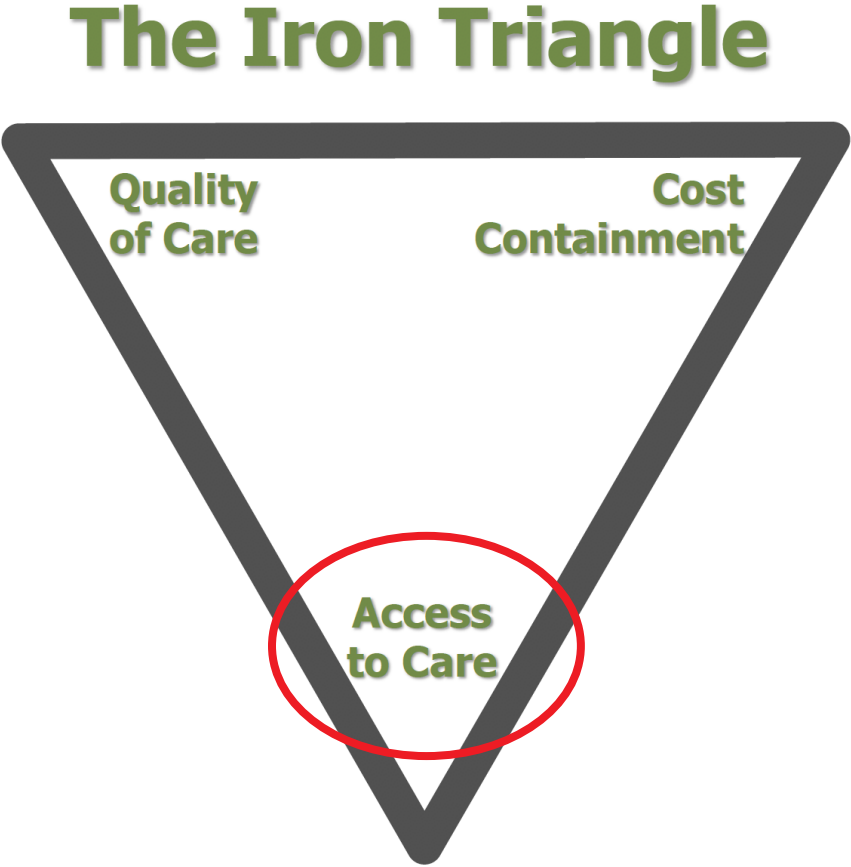
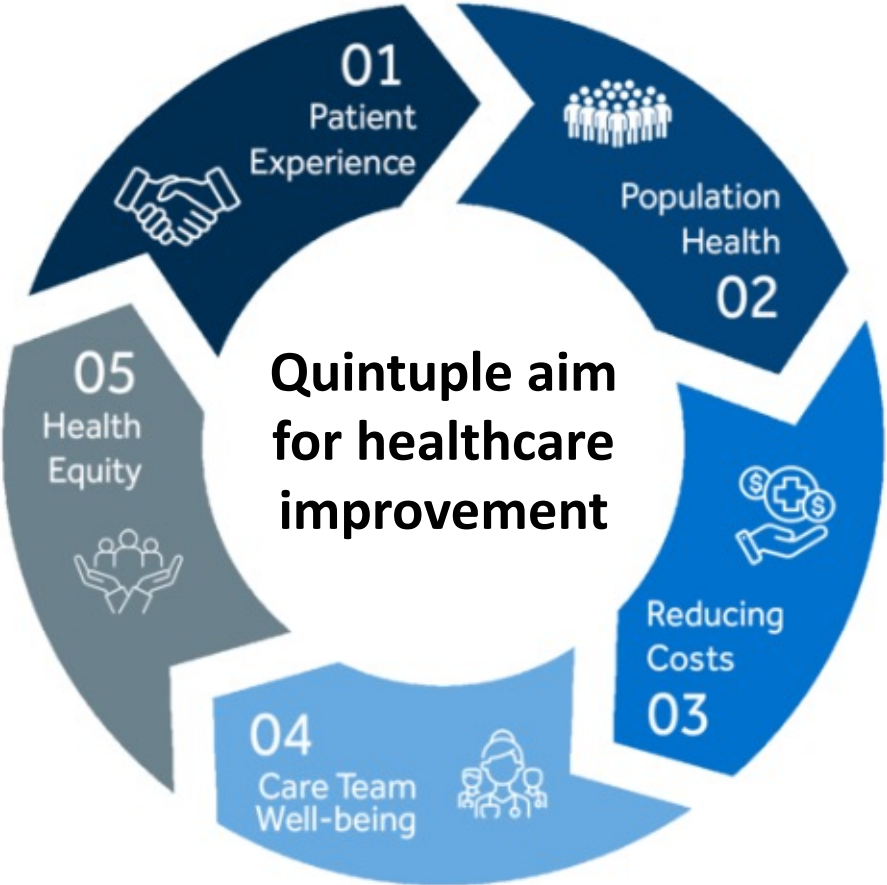
↓ Symptom burden  
Intensive care near end-of-life  
Acute care utilization  
Acute and home care costs



↑ Quality of life  
Satisfaction with care  
Hospice use  
Communication quality

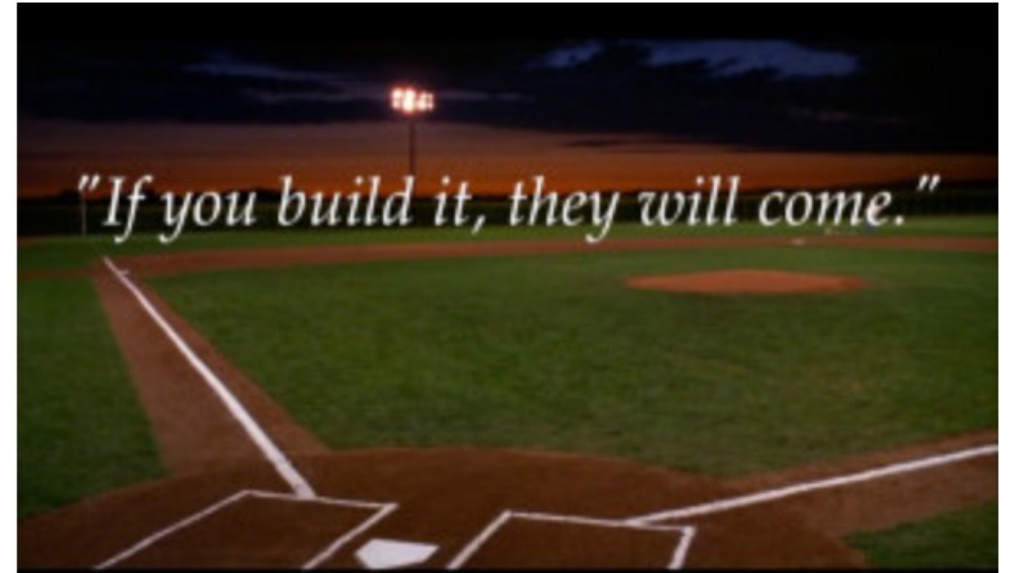
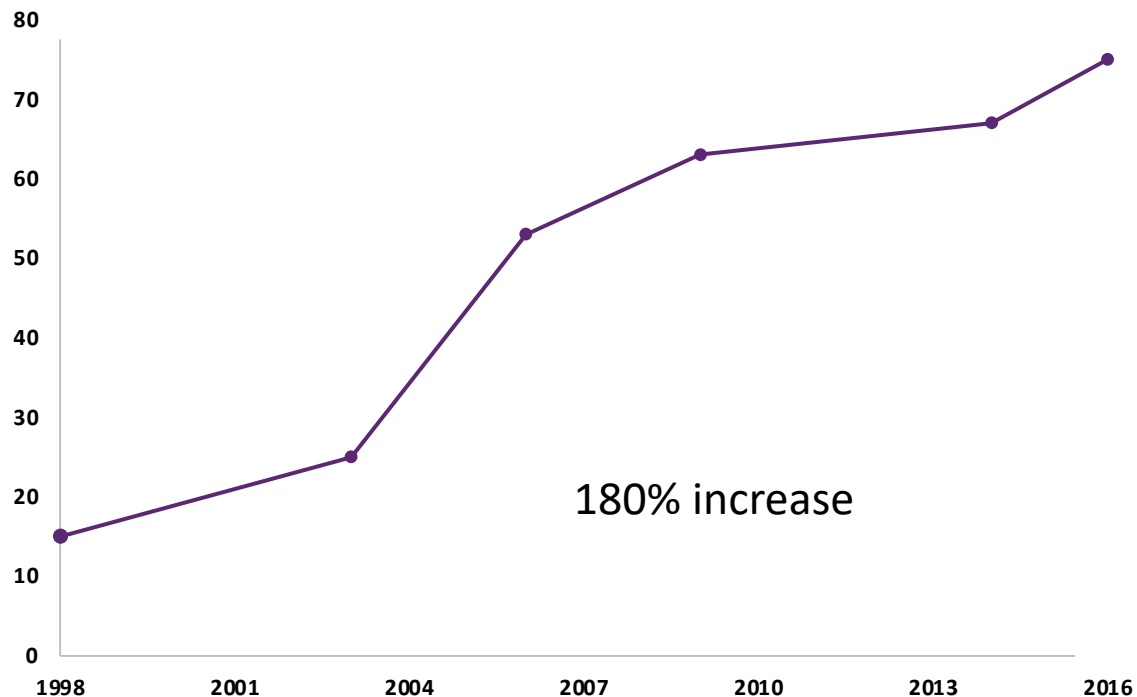


# Achieving sustainable, high-value palliative care delivery



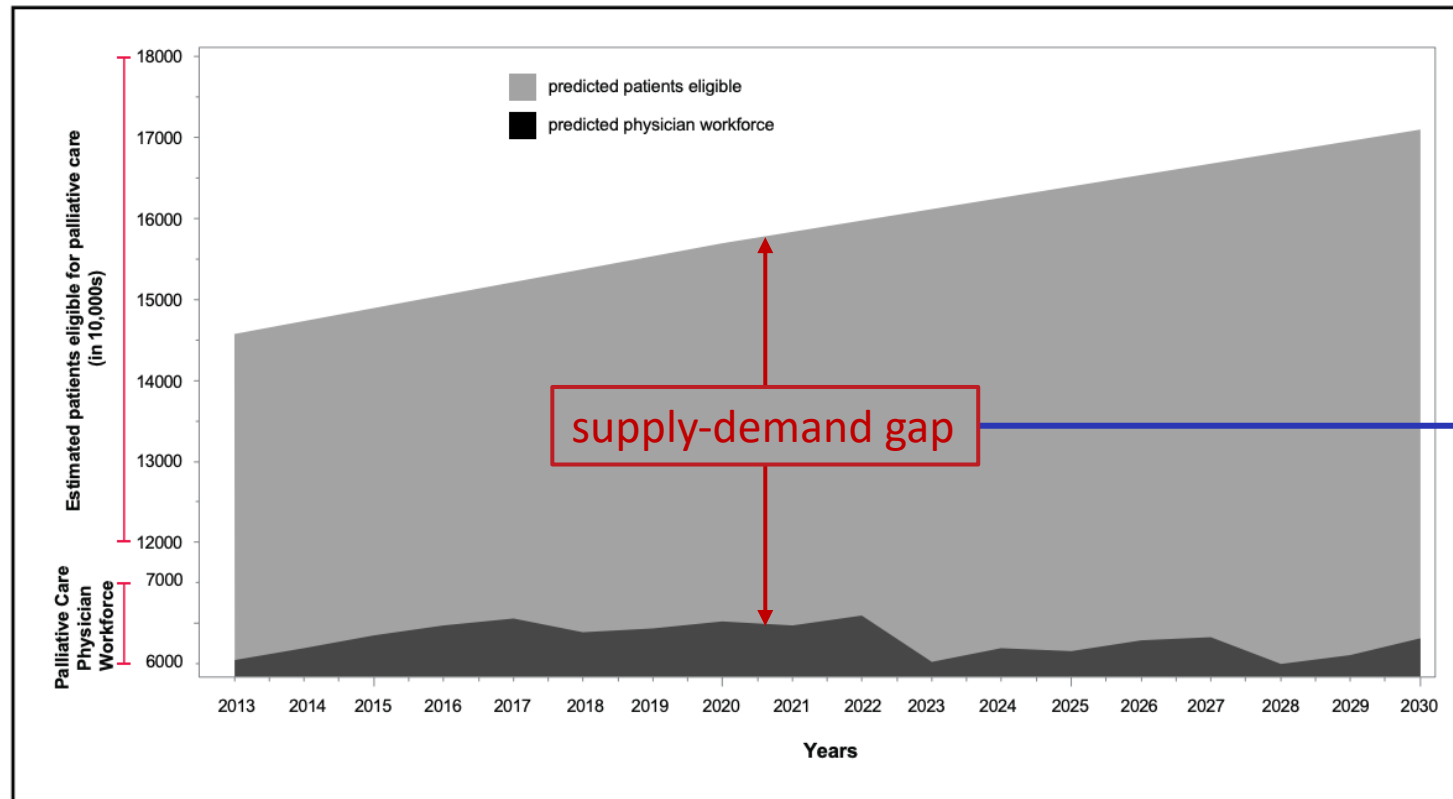
# Rapid dissemination of inpatient palliative care programs

**% U.S. hospitals (>50 beds) with Palliative care program**



**78% increase in number of annual hospital admissions seen by a palliative care team between 2009 and 2014**

# Future of the Palliative Care Workforce: Preview to an Impending Crisis

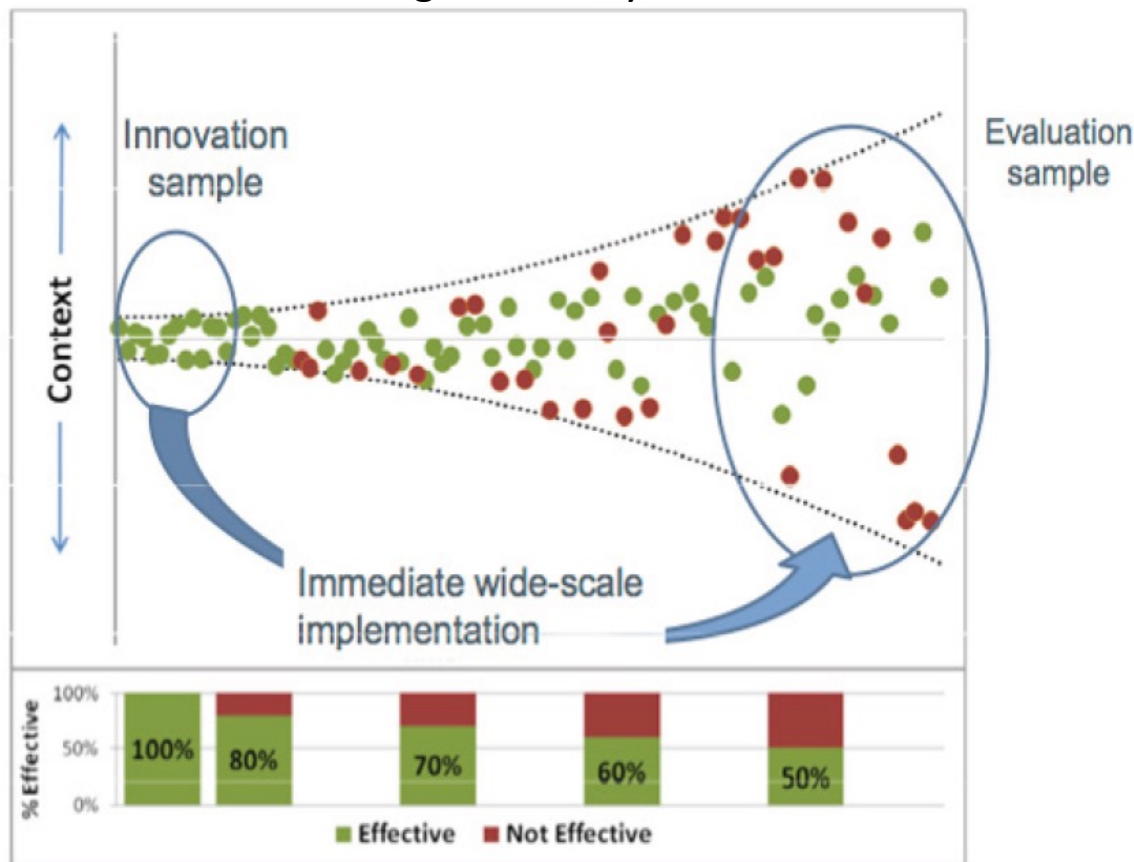


System-level solutions  
(1) Train up generalists  
(2) Target specialists

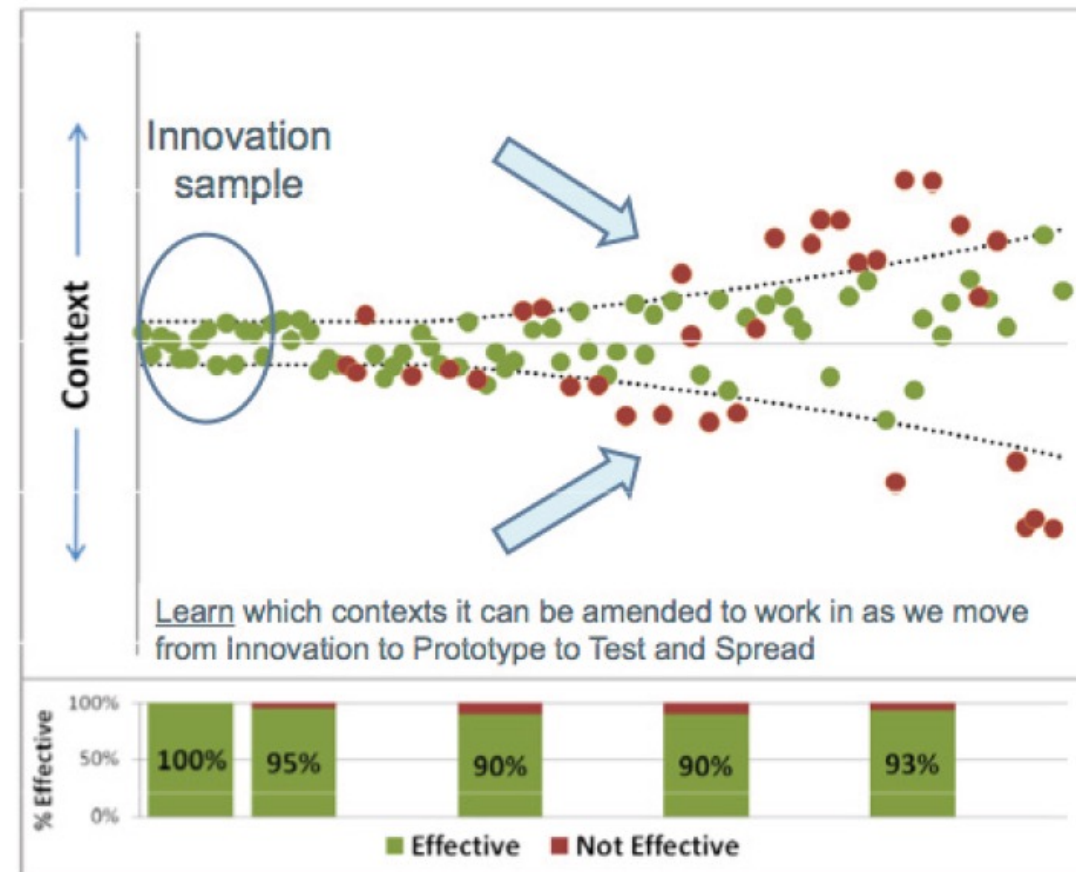
**Figure** Projected changes in palliative care physician workforce and seriously ill patients eligible for services.

# Rethinking traditional models of knowledge translation

“Unlearning” health system



Learning health system



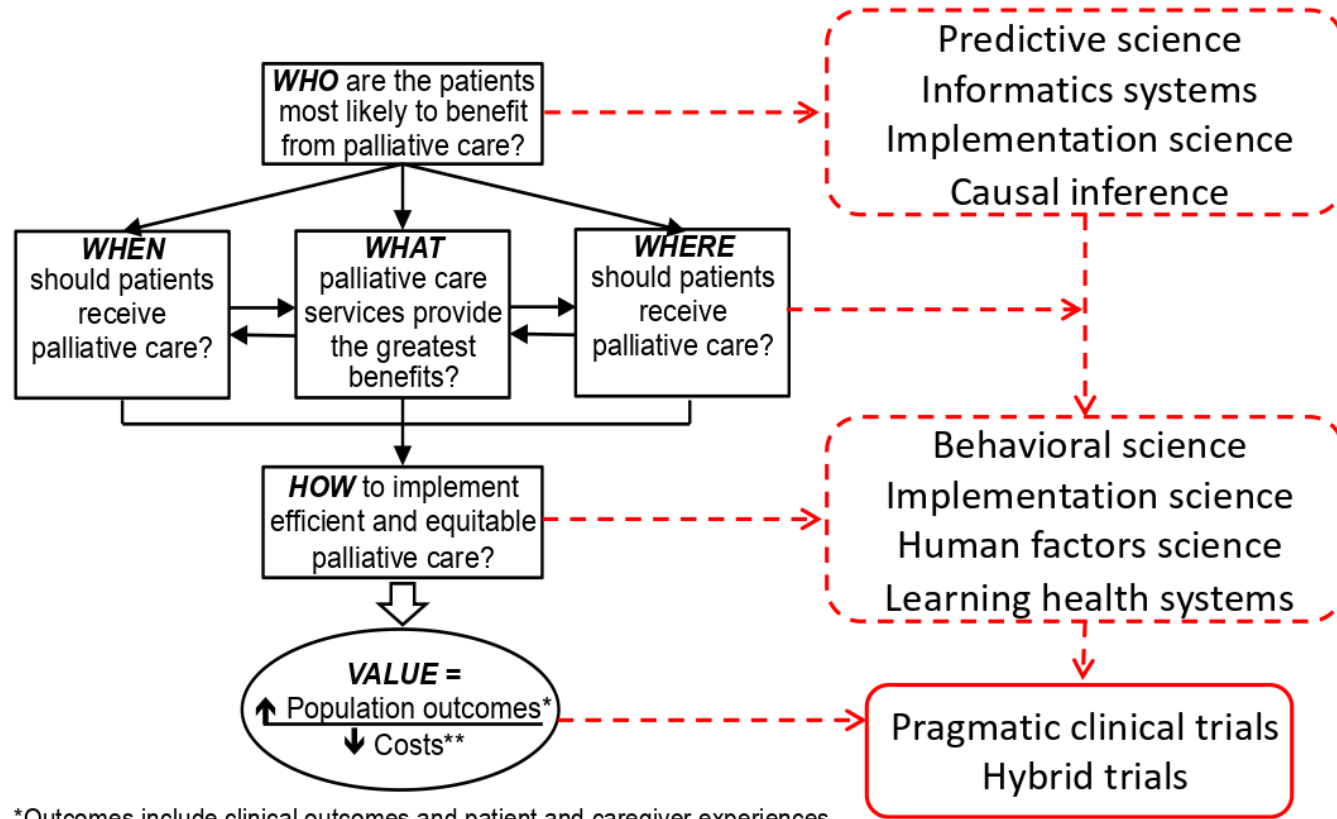


# A Research Agenda for High-Value Palliative Care

Katherine R. Courtright, MD, MS; J. Brian Cassel, PhD; and Scott D. Halpern, MD, PhD

The next era of palliative care must embrace a broader focus on systems of care, measurement and accountability for palliative services, and national policy changes that promote universal provision of high-quality advanced illness care.

*Schenker Y and Arnold R. JAMA 2015.*



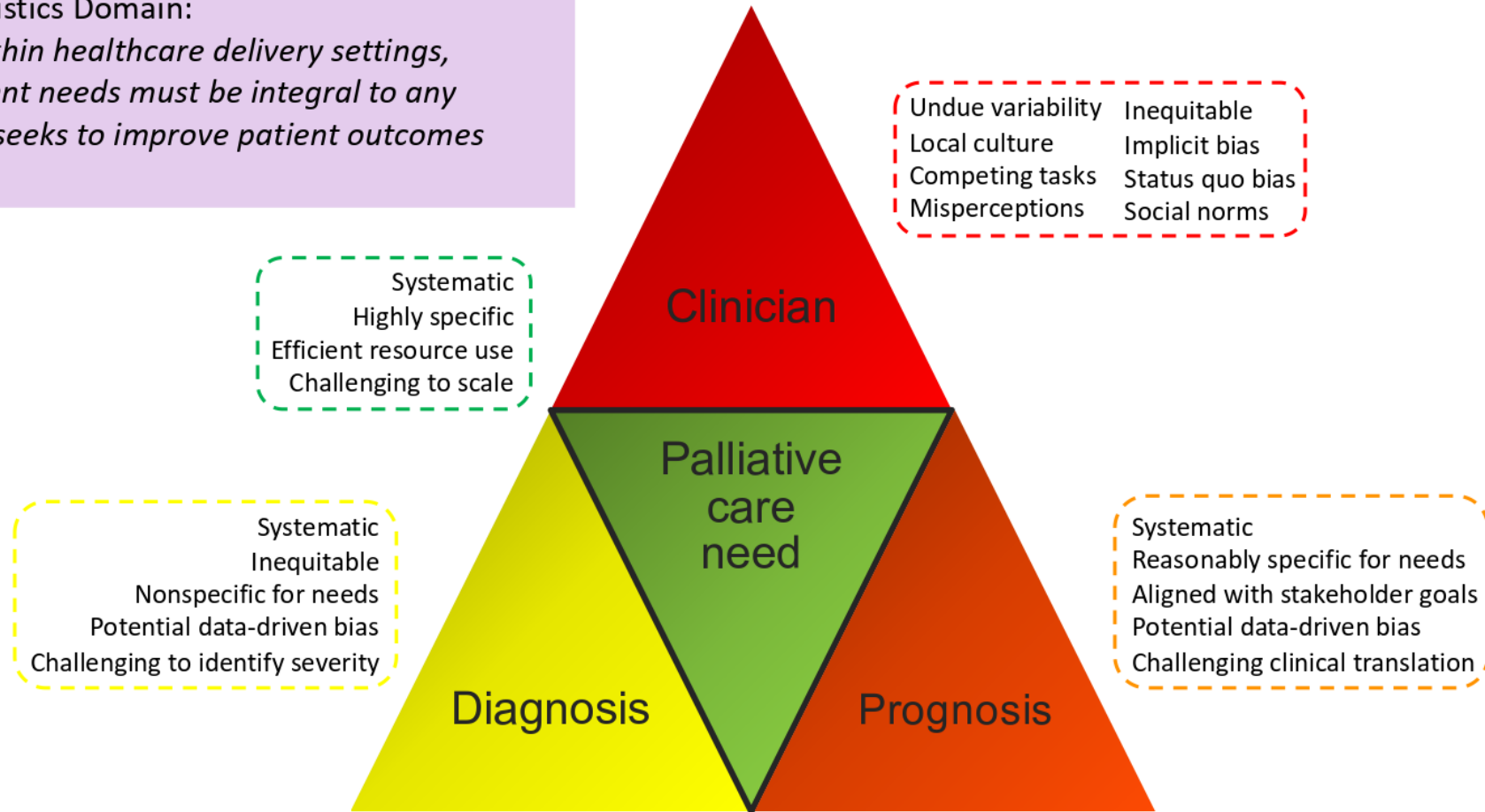
\*Outcomes include clinical outcomes and patient and caregiver experiences  
 \*\*Costs include direct, indirect, and opportunity costs

# Identifying who is most likely to benefit from palliative care

Consolidated Framework for Implementation Research (CFIR)

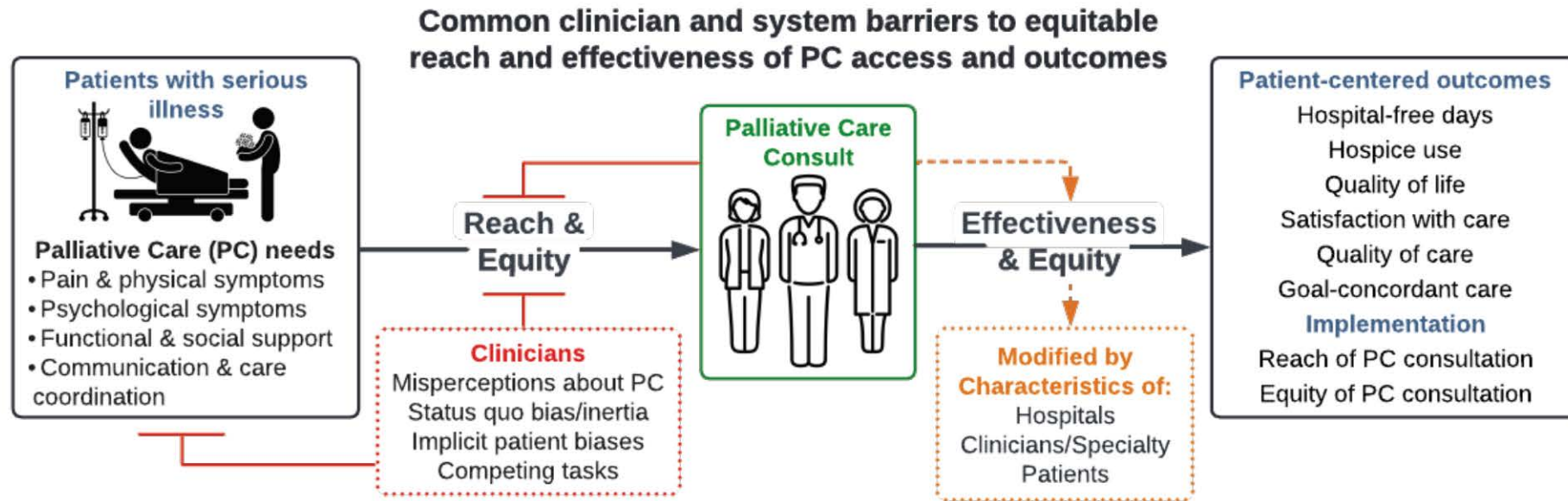
Individuals/Characteristics Domain:

*Need Subdomain: Within healthcare delivery settings, consideration of patient needs must be integral to any implementation that seeks to improve patient outcomes (IOM, 2001)*



# How to overcome common barriers to patient-centered, effective and equitable palliative care delivery

Consolidated Framework for Implementation Research (CFIR)  
Inner and Outer Settings: where the innovation is being implemented; defined at multiple, inter-related levels



# Nudging clinicians to improve palliative care delivery

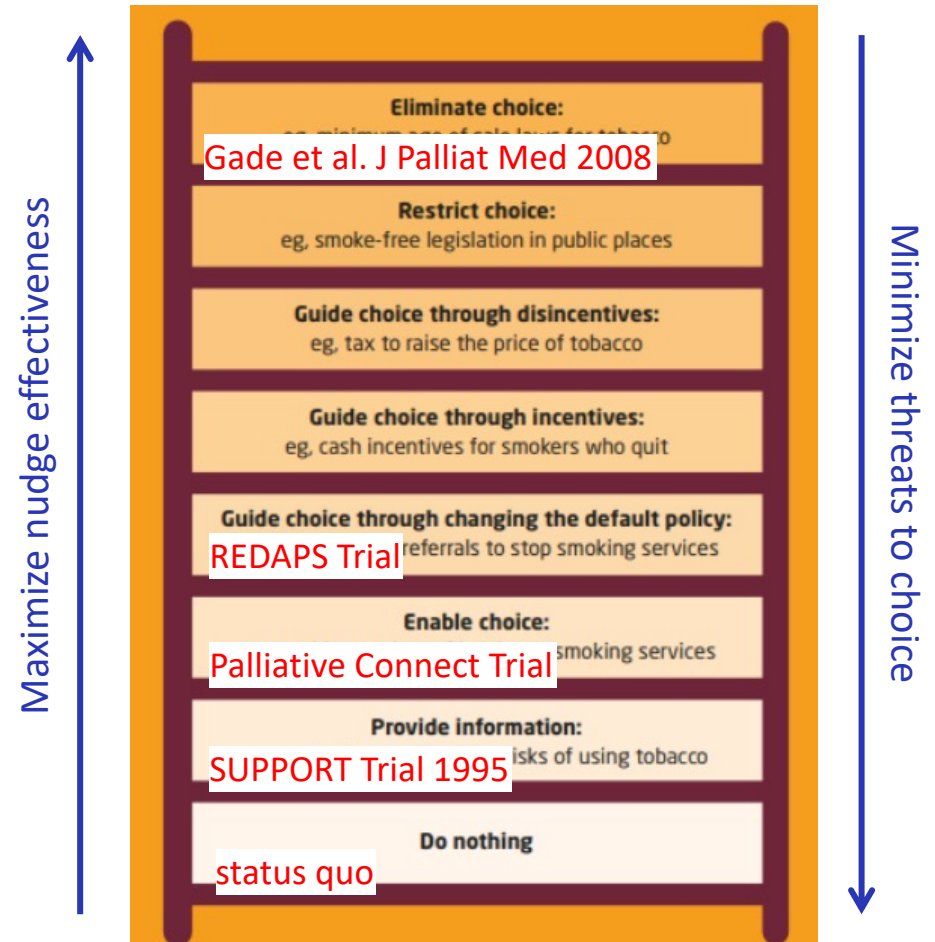
**Nudge:** Decision-affecting feature of the choice environment that neither restricts the options nor materially alters the incentives

Inevitably, some choices will be presented first or as the default, meaning that the ethical task for the conscientious clinician is not to avoid *influencing* choice, but to avoid *restricting* choice.<sup>21</sup>

Swindell JS et al. *Chest*. 2011

Ethically acceptable strategies for “nudging” patients’ choices must be based on the best-interest standard and must complement, rather than replace, shared decision-making.

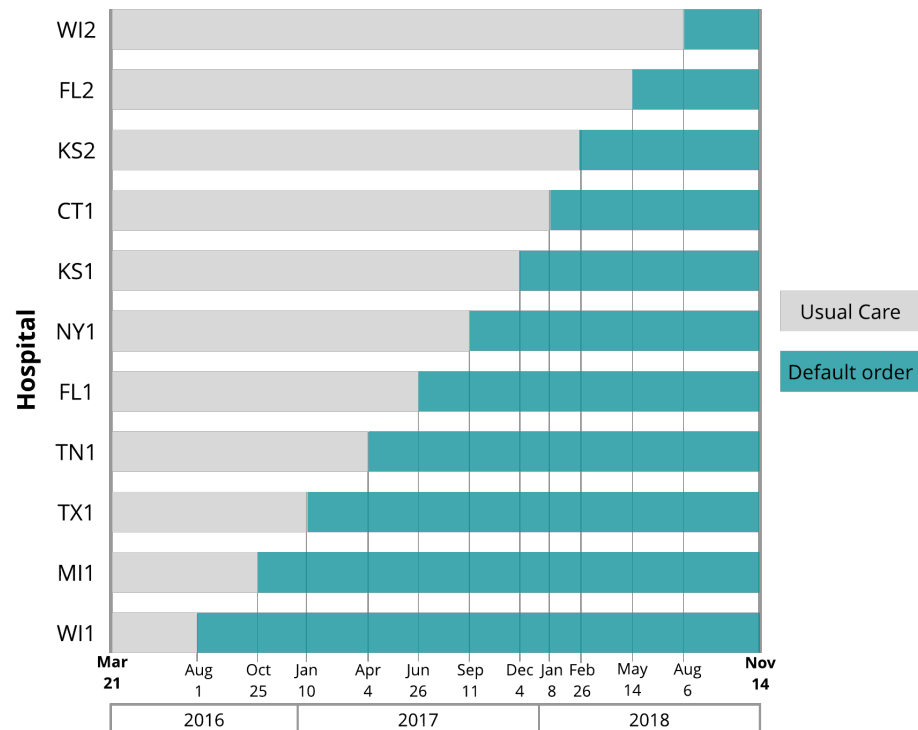
Gorin M et al. *Hastings Ctr Report*. 2017



# Randomized Evaluation of Default Access to Palliative Services (REDAPS) Trial

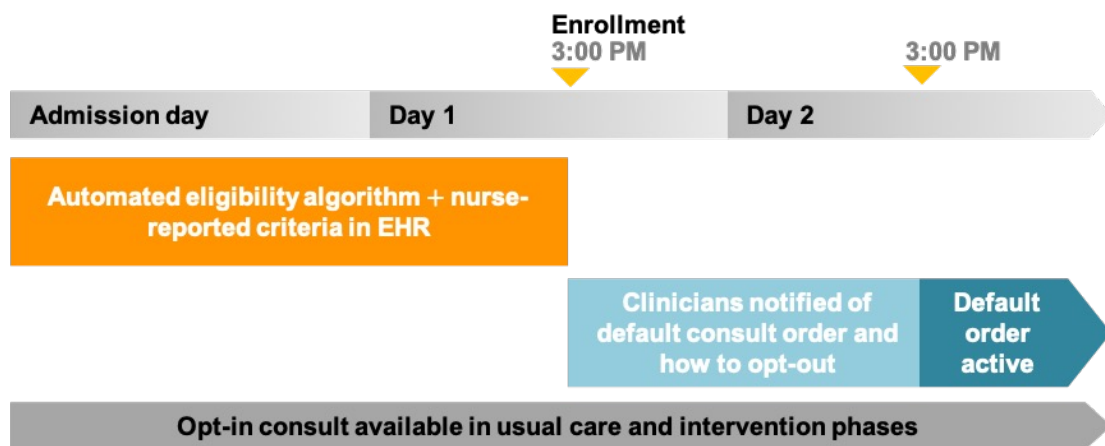
UH3AG050311 NCT02505035

Stepped-wedge trial comparing opt-in (usual care) to opt-out (default consult order) approach for palliative care consultation among older inpatients with advanced, noncancer serious illness



Key Attributes	REDAPS Trial
<b>Goal</b>	Inform inpatient specialty PC delivery decisions
<b>Design</b>	Inform benefits & costs of opt-out consult real-world conditions
<b>Question</b>	Effectiveness—does inpatient PC consultation work in practice?
<b>Setting</b>	11 diverse hospitals (single health system)
<b>Randomization</b>	Cluster (hospital)
<b>Participants</b>	Advanced COPD, dementia, or ESRD; age ≥65
<b>Intervention</b>	Opt-out consult; occurred as in normal practice
<b>Comparator</b>	Real-world usual care (clinician opt-in)
<b>Outcomes</b>	<b>Hospital LOS</b> , hospice use, ICU admission, DNR change
<b>Data Collection</b>	Routine in EHR at point of care
<b>Stakeholder engagement</b>	Input from varied stakeholders at all stages

# Embedded enrollment and intervention



Enrolled N=34,239  
 Primary analytic sample (LOS ≥72hr) N=24,065

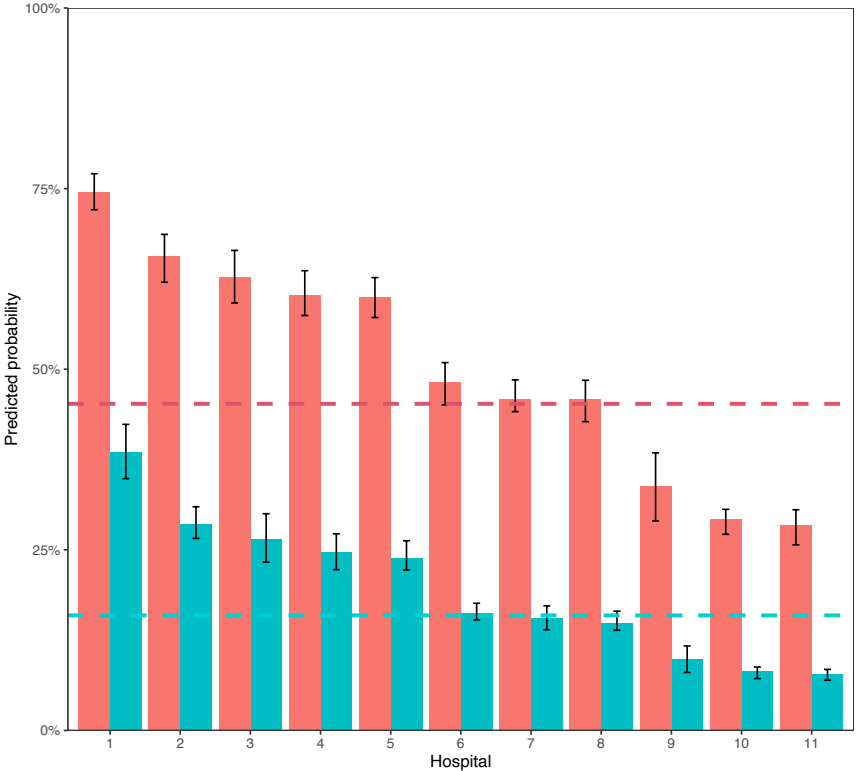
The image shows two overlapping EHR windows:

- Top Window:** "Discern: Open Chart - Ztest, Nihpcone (1 of 3)". It features a red header "Documentation Required".
- Bottom Window:** "Discern: Open Chart - zzztest, nihpc12 (1 of 2)". It features a red header "Palliative Care Consult Alert". The alert text reads: "An order for a Palliative Care Consult was entered for this patient MRN 1212122212 based on the following criteria: CHRONIC OBSTRUCTIVE PULMONARY DISEASE and patient is on home oxygen." Below this, it shows "Performed on: 07/08/2016 1657 CDT" and "By: Parra, Suzanne". A "Cancel/Discontinue Reason" section includes radio buttons for:
  - There are no palliative care needs at this time
  - The primary team is already meeting all of the patient's Palliative Care needs
  - Patient defers
  - Family / caregiver defers
  - Other
 An "Other Reason:" text area is also present.

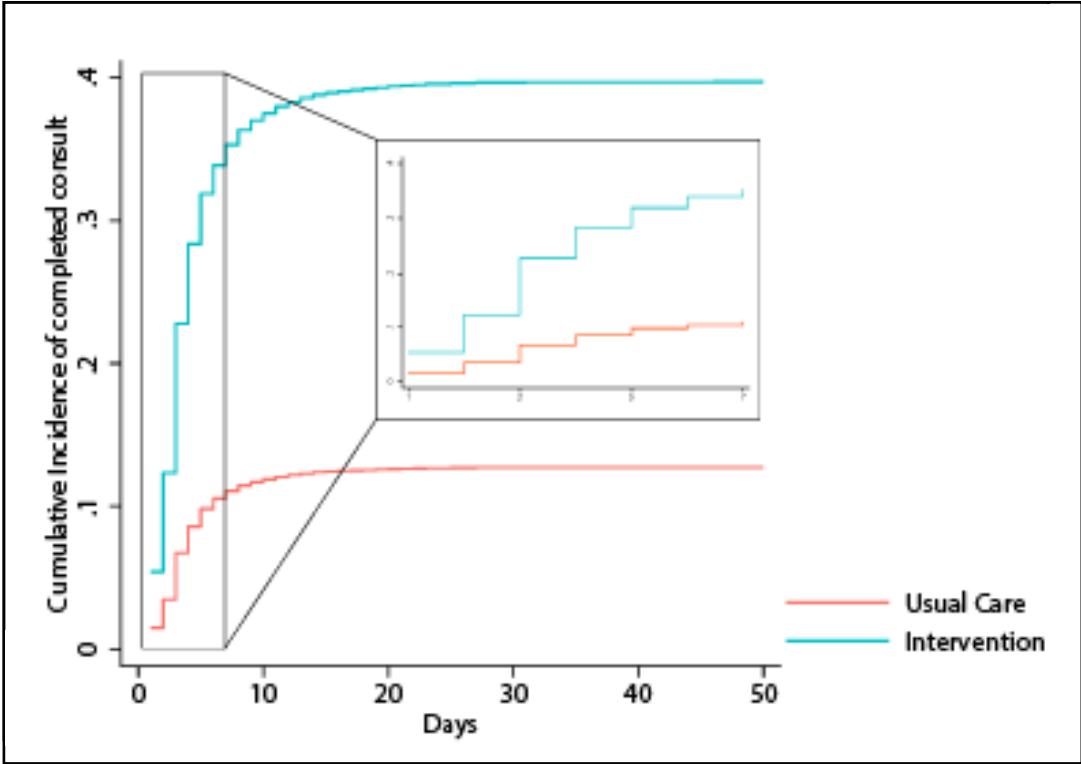
# Default strategy is an effective nudge to improve frequency and timing of inpatient palliative care

## Consults completed

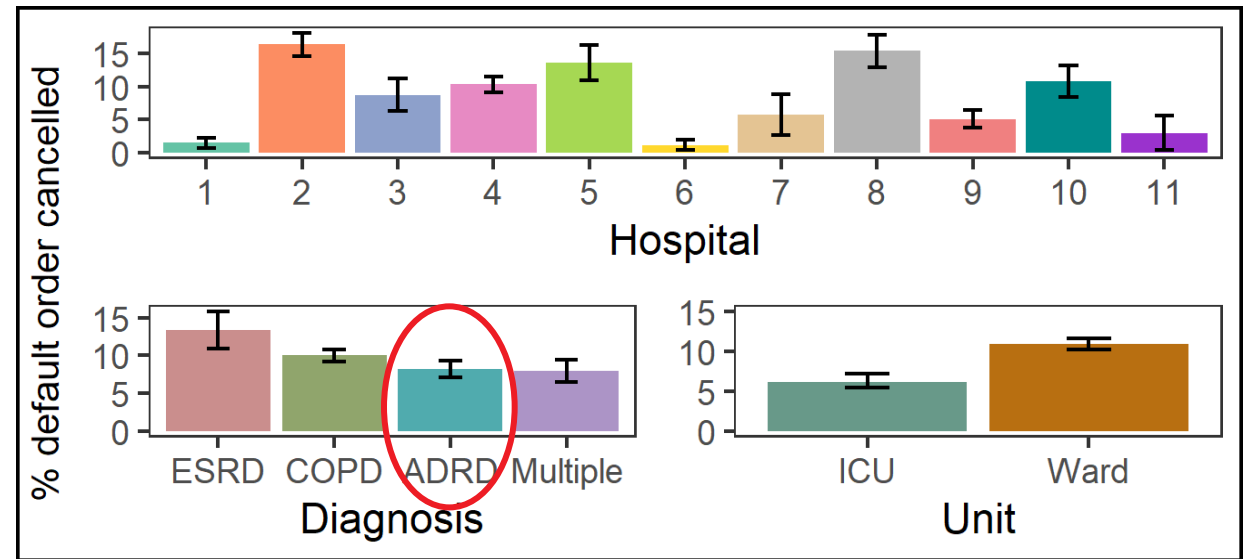
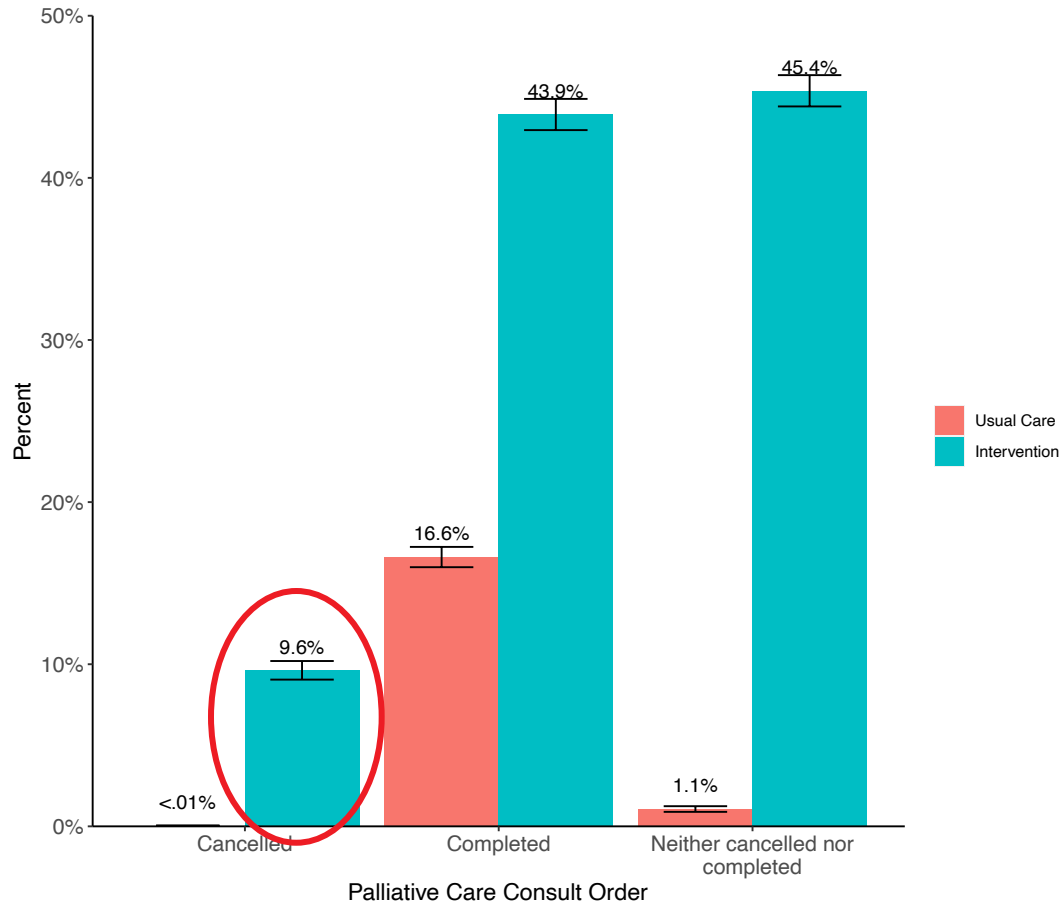
44% default strategy vs 16.6% usual care



## Mean time-to-consult ↓ 1.2 days with default order



# Default strategy was highly acceptable to clinicians and patients: Intervention delivery adherence challenges





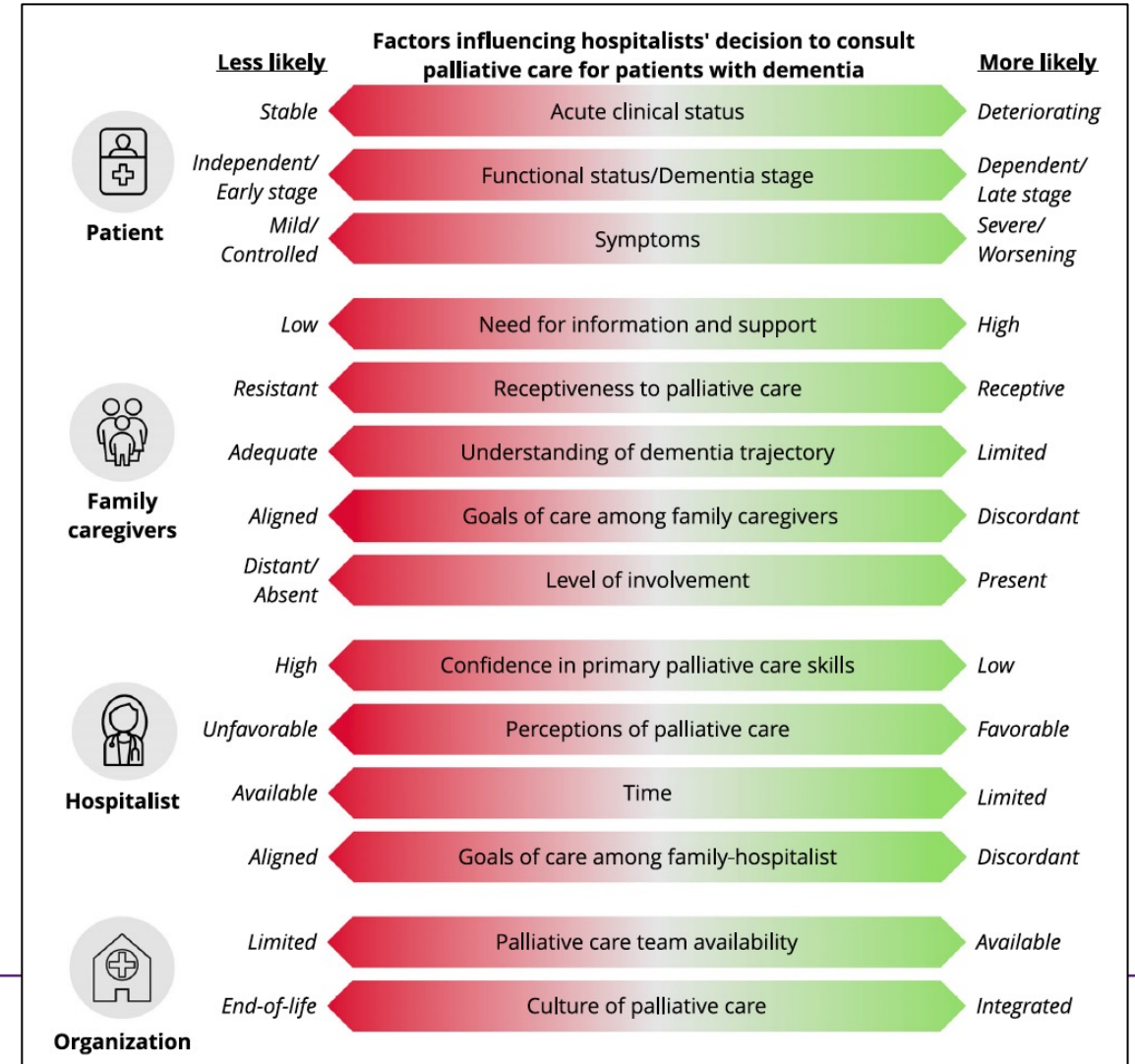
# Hospitalists' perspectives on palliative care consultation for patients with advanced ADRD

Consolidated Framework for Implementation Research (CFIR)

Individuals Domain:

*Roles Subdomain: Applicable to the implementation and their location within the inner and outer settings.*

- Embedded qualitative study within the REDAPS trial to understand implementation context
- Semi-structured interviews with **29 hospitalists at 7 REDAPS trial hospitals** regarding their perspectives on and decision-making for palliative care consultation for hospitalized patients with advanced ADRD.

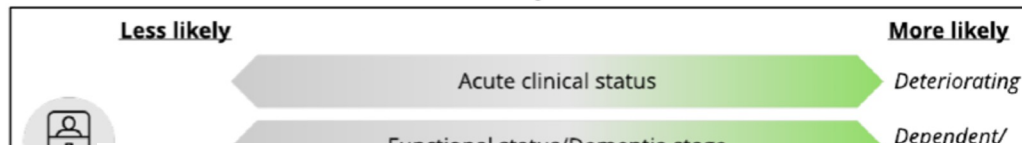


# “I Don’t Have Time to Sit and Talk with Them”: Hospitalists’ Perspectives on Palliative Care Consultation for Patients with Dementia

Katherine R. Courtright, MD, MS,<sup>\*†‡§¶</sup> Trishya L. Srinivasan, BA,<sup>\*†</sup> Vanessa L. Madden, BS,<sup>\*</sup> Jason Karlawish, MD,<sup>†§¶||\*\*</sup> Stephanie Szymanski, BA,<sup>\*</sup> Sarah H. Hill, PhD,<sup>††</sup> Scott D. Halpern, MD, PhD,<sup>\*†‡§¶||</sup> and Mary Ersek, PhD, RN<sup>§||‡‡§§¶¶||</sup>

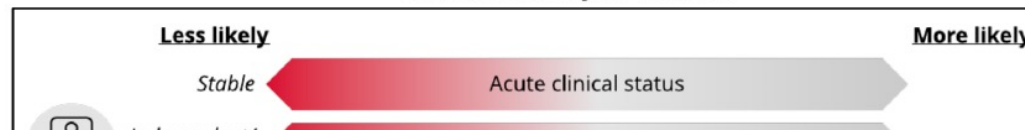
“I have a patient last week who had dementia and was pretty unaware of her situation...she had acute cholecystitis and was not a surgical candidate...and so in that scenario I used palliative care consult for lots of different reasons...help with goals of care...as well as kind of symptom management...helping to set limits...it was really helpful to have a team I think for the family to help with all those complex decision-making.” [H10, F]

## Case 1. Likely to consult



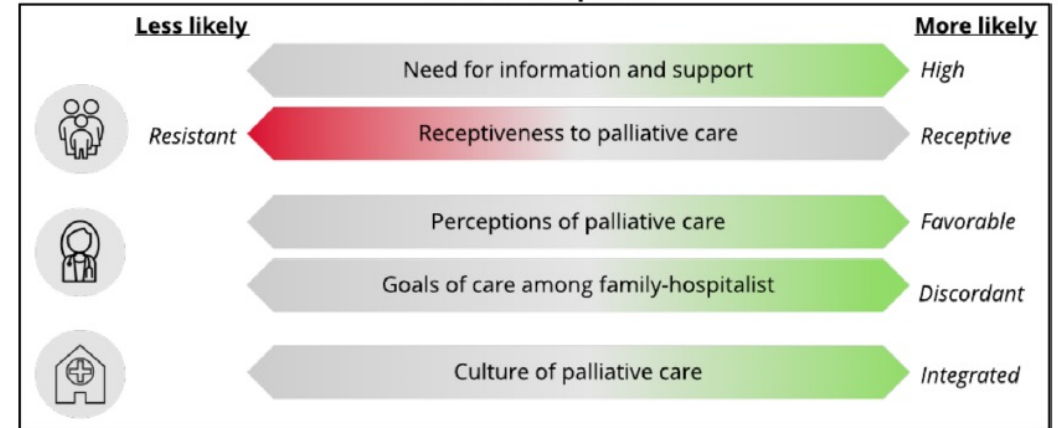
“...it also depends what time I’m calling them [palliative care], what time they will be able to see the patient...if I’m not really having a lot of pain management issues...if they’re not having any kinda like, code status discussion issue, no – they’re really not very terminally, they kind of stable-ish – then I would not consult palliative care... basically you would never wanna extend hospital – acute care hospitalization for palliative need.” [H20, F]

## Case 2. Unlikely to consult



“I think we have an excellent palliative care team and they’re a tremendous resource...and I think that motivates us to get them involved. But then I think the resistance to it comes from a lot of cultures...so they [patient and family] end up being very resistant to not offering treatments...they will be very resistant to even talking about end of life or palliative.” [H28, F]

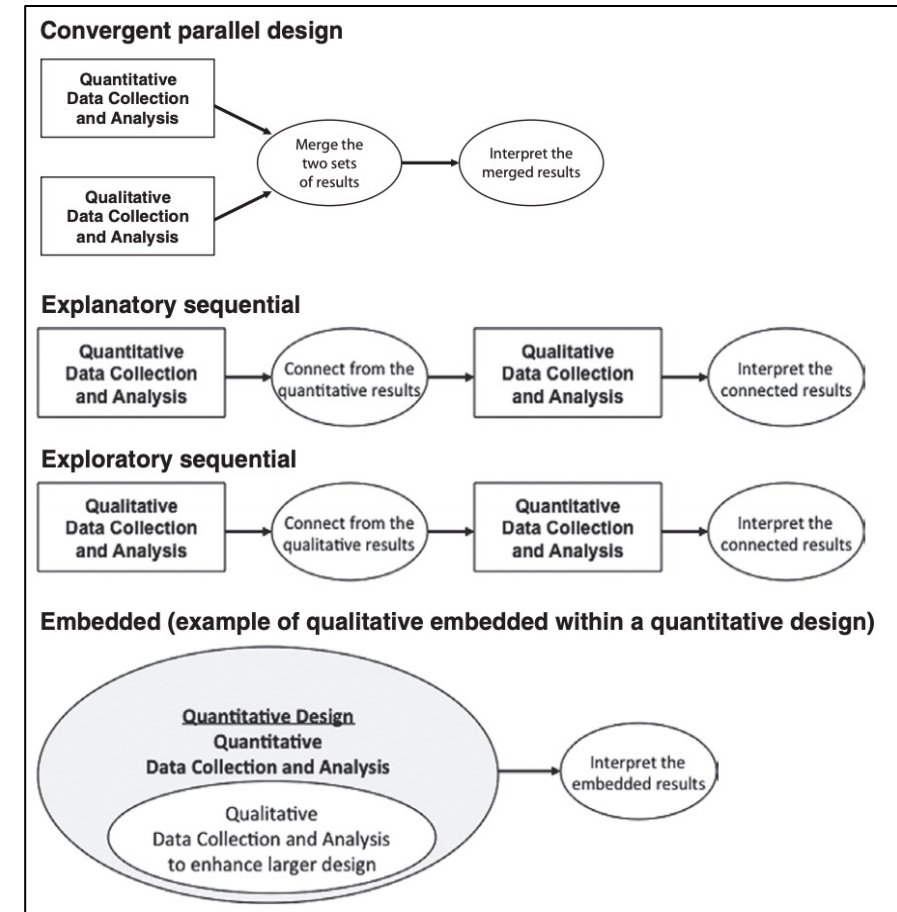
## Case 3. It depends



# Qualitative research and hybrid trials offer opportunities to enhance knowledge translation from PCTs

- Determine whether intervention delivered as intended, why or why not
- Understand why an efficacious intervention was or was not effective
- Forecast patterns of heterogeneity to inform subgroup analyses
- Richly describe implementation context at multiple levels
- Inform decision to discontinue a comparator arm

	Hybrid Type 1	Hybrid Type 2	Hybrid Type 3
<b>Primary aim</b>	Determine effectiveness of an intervention  Understand context of implementation	Determine effectiveness of an intervention  Determine feasibility and/or potential impact of an implementation strategy	Determine impact of an implementation strategy  Assess clinical outcomes associated with implementation
<b>Implementation aim</b>	Secondary aim	Co-Primary aim	Primary aim



# Reflections from first PCT in palliative care

- Stakeholder buy-in and input from all implementation roles is key for conducting a successful PCT
- Predictive enrichment of target population benefits all stakeholders and evidence-generation
- Fully embedded screening and enrollment procedures mitigate selection biases and clinician burden
- Broad secondary outcomes needed to tell a more complete story about real-world study impacts
- Intentional, embedded qualitative studies provide rich insight for interpretation of trial findings
- Implementation challenges are guaranteed; prepare to be nimble (form vs function)

# Palliative Connect Trial

R01AG073384 NCT05502861

Hybrid type 1 effectiveness-implementation trial comparing usual care vs active choice nudge for clinicians to provide primary or specialist palliative care among hospitalized adults at high risk of death within six months.



	Nov '23	+15wks	+30wks	+45wks	+60wks	+75wks	+90wks
1	control	treatment	treatment	treatment	treatment	treatment	treatment
2	control	control	treatment	treatment	treatment	treatment	treatment
3	control	control	control	treatment	treatment	treatment	treatment
4	control	control	control	control	treatment	treatment	treatment
5	control	control	control	control	control	treatment	treatment
6	control	control	control	control	control	control	treatment

## Embedded EHR Screening and Enrollment

- Machine learning prognostic model integrated into EHR
- Eligibility: age  $\geq 18$  yrs + predicted 6-month mortality risk  $\geq 40\%$
- Projected N=16,000 eligible encounters
- Enrollment  $\sim 7$ am on 2<sup>nd</sup> full hospital day

## Embedded Intervention and Data Collection

- Nudge delivered via BPA upon chart open (clinician role targeted)
- Primary outcome hospital-free days through 6 months
- Secondary outcomes: PC processes of care, economic, and clinical
- Automated PROs among random subset via digital research platform

**ⓘ This patient is likely to benefit from palliative care based on their diagnoses, labs, and age.**

**To improve patient and family quality of life, please address palliative care needs:**

- Pain and symptoms
- Psychosocial needs
- Goals of care/Advance care planning
- Cultural and spiritual needs

[Point of Care Tip Sheet - Palliative Care](#)

**ⓘ Select Preferred Option** \_\_\_\_\_

# Form vs Function in Palliative Connect trial implementation

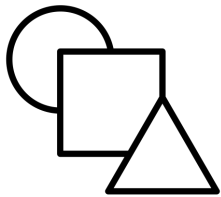
## Core Functions and Forms of Complex Health Interventions: a Patient-Centered Medical Home Illustration

Mónica Perez Jolles, PhD, MA<sup>1</sup>, Rebecca Lengnick-Hall, MSSW, MPAff<sup>1</sup>, and Brian S. Mittman, PhD<sup>2</sup>



Core functions are an intervention's fundamental purposes to reach intended goals. Fidelity assessed at this level.

**Nudge received by clinician(s) primarily responsible for patient's inpatient medical decision-making**



Forms are the strategies used to meet each of an intervention's core functions. Customize or tailor to local context and population.

**Tailored nudge delivery to local hospital culture for designating primary inpatient clinician team roles in the EHR**

# It takes a village!



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Project Manager



Brian Bayes, MS, MBBI  
Data Manager



Corinne Merlino, BS  
Research Coordinator



Casey Whitman, MS  
Data Analyst



Michael Harhay, PhD  
CRT Methodologist and Statistician



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**Questions?**

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