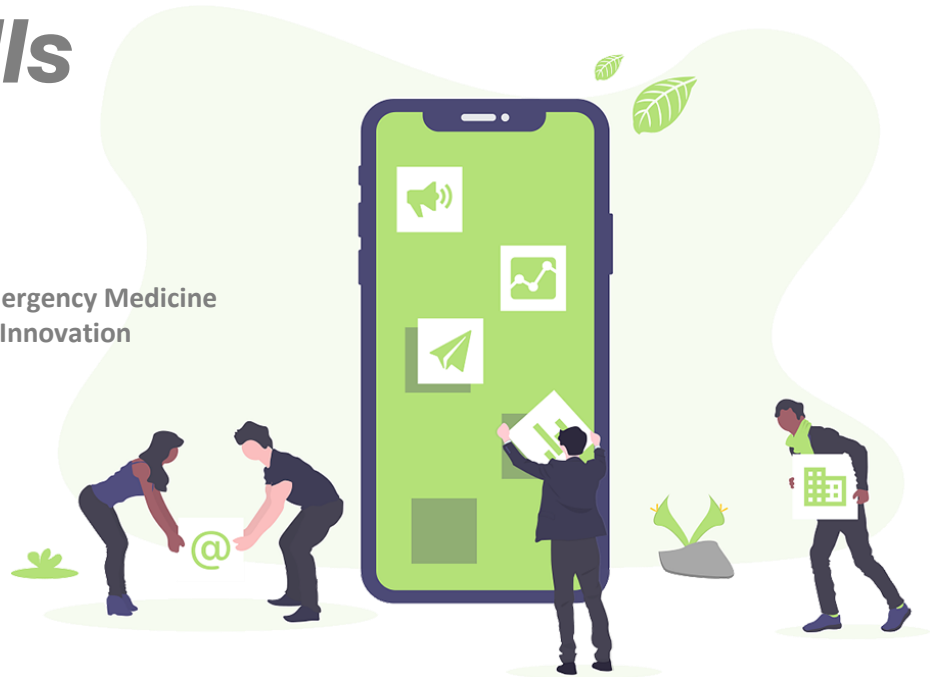


# *Exploring Digital and Mobile Health Approaches in Patient-Oriented Research: Pearls & Pitfalls*

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Clinical Innovation Manager | Center for Health Care Innovation  
University of Pennsylvania

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# Disclosures

- Funding: AHRQ/PCORI, NIDA, NIMH, & the FDA
- Career: EM physician in an urban, academic environment
- Personal:
  - Deep interest in connecting with individuals
  - Believe in rapid-cycle innovation and studies
  - Father of two boys (5 and 2 yo) in the pandemic



# Objectives:

Briefly frame the concepts of digital and mobile health

Personal examples of digital applications and methods in patient-oriented research

Successes, Failures, and the Future

# Learning Health Systems, Personal Experiences & Research

- Academic, urban emergency medicine
- Health services researcher
- Patient-centered outcomes and engagement
- Rapidly inform clinical practice



# Digital and Mobile Health

- Definition and landscape
- Rapidly evolving
- Integration across health platforms varies
- Disparities exist in access



*Study:*

RCT using wearable devices and  
digital participant engagement/data  
collection



Motivating and increasing physical activity remains important and challenging.



**Original Investigation** | Nutrition, Obesity, and Exercise

## Effect of Gamification With and Without Financial Incentives to Increase Physical Activity Among Veterans Classified as Having Obesity or Overweight A Randomized Clinical Trial

Anish K. Agarwal, MD, MPH, MS; Kimberly J. Waddell, PhD; Dylan S. Small, PhD; Chalanda Evans, BS; Tory O. Harrington, MHCI; Rachel Djaraher, BS, RD; Ai Leen Oon, BA; Mitesh S. Patel, MD, MBA



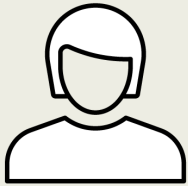
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Anish K. Agarwal, MD, MPH, MS; Kimberly J. Waddell, PhD; Dylan S. Small, PhD; Chalanda Evans, BS; Tory O. Harrington, MHC; Rachel Djaraher, BS, RD; Ai Leen Oon, BA; Mitesh S. Patel, MD, MBA

## POPULATION

109 Men, 71 Women



Adult veterans with a body mass index  $\geq 25$  and access to a smartphone or tablet

**Mean (SD) age, 56.5 (12.9) y**

## SETTINGS / LOCATIONS



**VA Medical Center, Philadelphia, PA**

## INTERVENTION

180 Participants randomized



### 60 Control

Use of wearable step-counting device, with no step goal game or support partner engagement

### 60 Gamification with social support

Wearable device + 12-wk automated game with points, levels, and a social support tracking mean step count

### 60 Loss-framed financial incentive

Gamification with social support + \$120 payment, with \$10 deducted weekly if step goals were not met

## PRIMARY OUTCOME

Change in mean daily step count from the 2-wk baseline period to weeks 5-12 of the 12-wk intervention period, as measured by a wearable activity tracking device





# Trial Design and Approach

Conduct a three arm RCT remotely using digital methods required key steps at enrollment, intervention, and follow-up.



# Methods

## Design

RCT testing gamification with social support +/- loss-framed financial incentive

## Enrollment

Mailed letter of interest with follow up phone call to obtain informed consent and then sent a wearable device

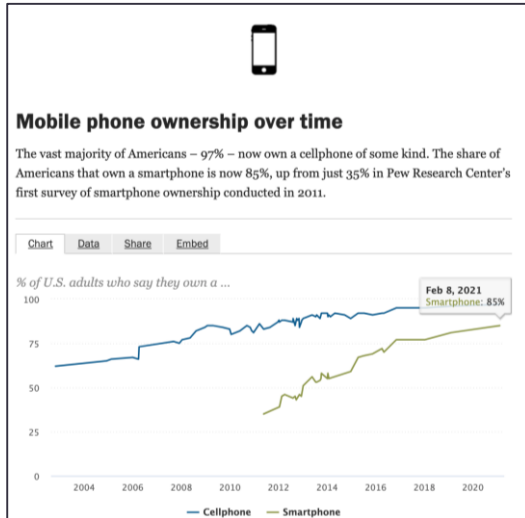
## Data Collection

Step count data from wearable device  
+  
Text message based interaction

# Key Takeaways

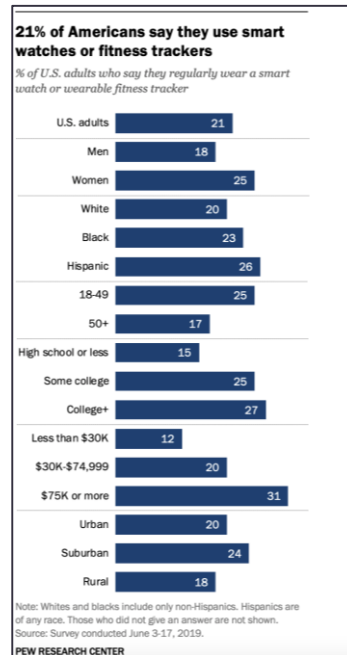
## Design

Requires daily access to a smartphone or tablet



## Enrollment

Wearable devices



## Research Letter

February 10, 2015

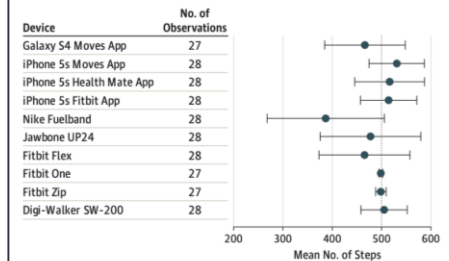
## Accuracy of Smartphone Applications and Wearable Devices for Tracking Physical Activity Data

Meredith A. Case, BA<sup>1</sup>; Holland A. Burwick<sup>2</sup>; Kevin G. Volpp, MD, PhD<sup>3</sup>; et al

□ Author Affiliations | Article Information

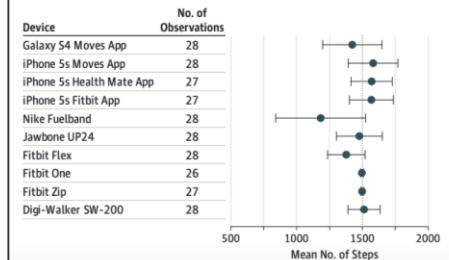
JAMA. 2015;313(6):625-626. doi:10.1001/jama.2014.17841

**Figure 1. Device Outcomes for the 500 Step Trials**



The vertical dotted line depicts the observed step count. The error bars indicate  $\pm 1$  SD.

**Figure 2. Device Outcomes for the 1500 Step Trials**



# Remote Engagement & Data Collection

## Text Messaging and Data Integration

- Way To Health (@Penn), other vendors exist

## Opportunities to fold in behavioral economics

- Interaction/Competition with others (social support)
- Automated and dynamic notifications (gamification)
- Study logistics – reminders, payment, or follow up

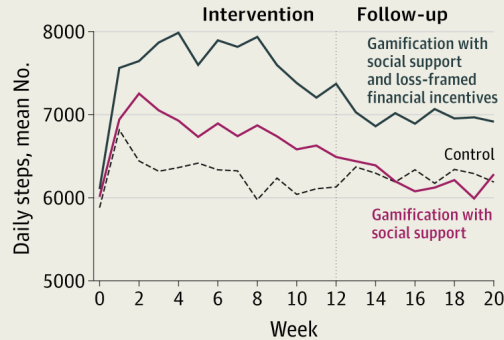


## Study Results & Lessons

- Remote enrollment
- Digital engagement
- Data integration

### FINDINGS

Compared with control, veterans in the gamification with financial incentive group had a significant increase in mean daily step count but those in the gamification without financial incentive group did not



#### Mean adjusted difference in change in daily step count from baseline vs control:

##### Gamification with social support:

433 Steps (95% CI, -337 to 1203 steps);  $P = .81$

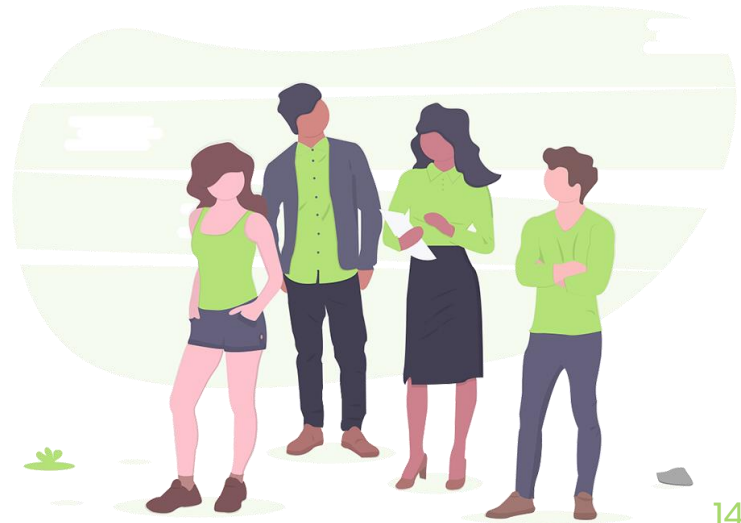
##### Loss-framed financial incentives:

1224 Steps (95% CI, 451 to 1996 steps);  $P = .005$



## Study #2:

LHS research using prospective,  
simple text messaging at scale in  
post-operative patients



## Acute Opioid Prescribing and the Opioid Epidemic

**2<sup>nd</sup> most common type of illicit drug use**  
the 'nonmedical' use of prescription opioids e.g. diverted tablets

**70% of individuals with OUD**  
used 'left over' tablets from friends or family

**Up to 80%**  
of prescription opioid tablets are unused  
following surgery



# A need to 'Right-Size'

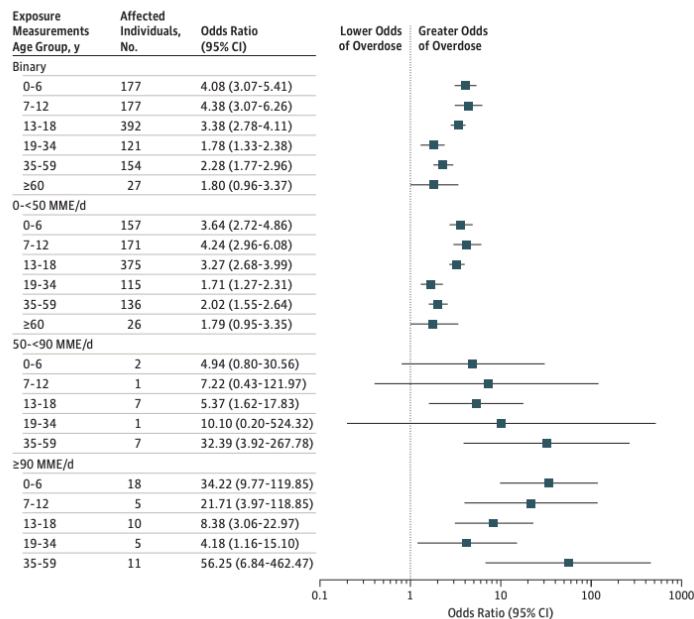
## Higher Initial Prescriptions Linked with Family Member Overdose

(Khan, JAMA IM 2019)

## Acute Prescriptions Associated with Long Term Use

(Meisel, Annals of EM 2019)

Figure 2. Odds Ratios for Overdose by Size of Opioid Prescription to Family Member

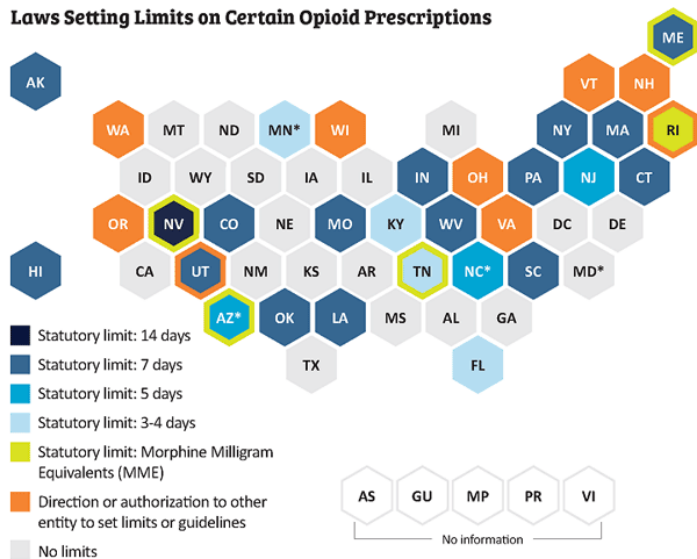


The reference group for all categories is individuals with no opioids dispensed to family members. The odds ratios of overdose and 95% CIs were not reported for individuals aged 60 years and older in the categories of opioid dispensing to family members of 50 to less than 90 morphine milligram equivalents (MMEs) and 90 or more MMEs per day because of unstable estimates.



# Policy & Practice

## Laws Setting Limits on Certain Opioid Prescriptions



\* **Note:** The map displays the state's primary opioid prescription limit and does not include additional limits on certain providers or in certain settings. Arizona allows prescriptions up to 14 days following surgical procedures and North Carolina allows up to seven days for post-operative relief. Maryland requires the "lowest effective dose." Minnesota's limit is for acute dental or ophthalmic pain. The map also does not reflect limits for minors that exist in at least eight states.

Source: NCSI, StateNet



The NEW ENGLAND  
JOURNAL of MEDICINE

## Perspective

### Opioid Prescribing Limits for Acute Pain — Striking the Right Balance

Margaret Lowenstein, M.D., M.Phil., David Grande, M.D., M.P.A., and M. Kit Delgado, M.D.

Article
Metrics

---

5 References 8 Citing Articles 2 Comments

Comments open through August 15, 2018

**U.** S. LEGISLATORS HAVE RECENTLY UNVEILED NUMEROUS BILLS AIMED AT combating the opioid epidemic through prevention, harm-reduction, and treatment measures. One of them, the Comprehensive Addiction and Recovery Act (CARA) 2.0, was a bipartisan proposal advancing several evidence-based strategies, along with a more

# Opportunity:

Gather **patient-reported data** to inform providers and generate procedure, or injury, specific guidelines for acute opioid prescribing



# Need for a novel approach

## Patient-Reported

Pain Score  
Ability to Manage Pain  
Pain Medication Use  
Non-opioid Analgesia  
Opioid Consumption

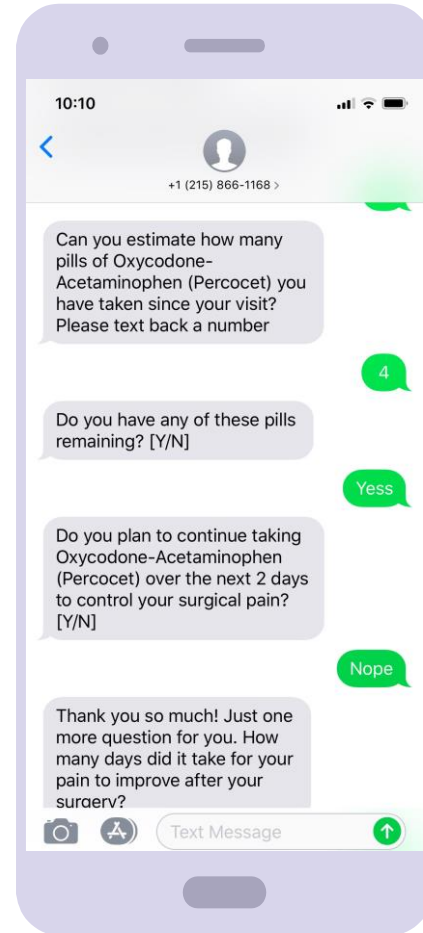
## Scalable

Accessible  
Cross-cutting  
Adaptable

## Real-time

Classically Retrospective  
Phone call or Survey  
Based Methods

Testing the feasibility of gathering acute pain and opioid use through text-messaging.



# Approach

1

Design, Test and Implement  
an Automated Texting Script  
Manual to Automated

2

In person to Text-Based Consent  
Offload clinical providers,  
Opt-Out Messaging

3

Data Collection and Sharing  
Survey vs. Conversational



# Lessons Learned

## Iterative Text Messaging Development

### Non-opioid vs. Opioid

*Lesson: No need to 'prime' patients with questions regarding nonopioid use*

### Consent

*Lesson: Collaborate early with legal and privacy champions to redesign classically in person processes*

### Health Information

*Lesson: Limit PHI and identifying factors.*

### Clear, Simple & Short

*Lesson: Questions should fit text character limits and prompt participants for a simple response (e.g "3" or "yes")*

### Platform Flexibility

*Lesson: There is a need for rapid cycle developments and changes to scripts.*

### Embedded Links

*Lesson: Carriers may block or limit links and thus impact data collection.*

# Learning at scale: Acute Pain and Opioid Use

FDA Sponsored Research

- Multi year project
- Piloted in Orthopedics and Rapidly Scaled
- Post surgical, automated text messaging
- Generate patient-centered data:
  - Pain Intensity
  - Ability to Manage Pain
  - Opioid Use (matched to prescription)
  - Opioid Disposal
- Aggregate Clinician Data
  - Department/Division
  - Procedure Level
  - Prescriber Level

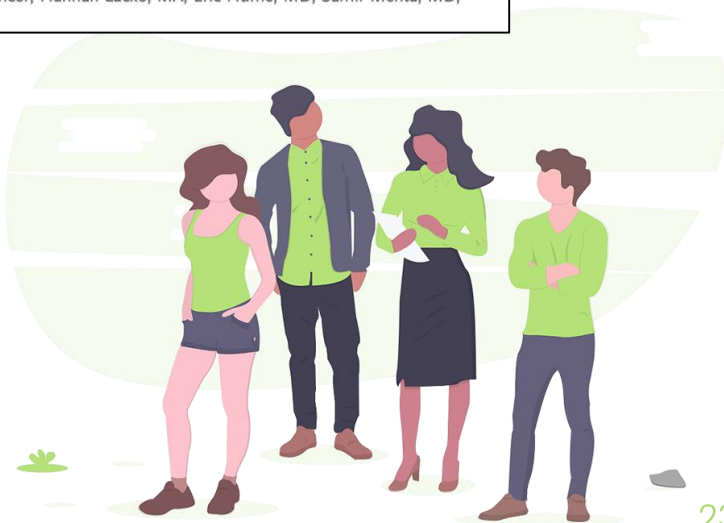
**NEJM**  
**Catalyst** | Innovations in Care Delivery

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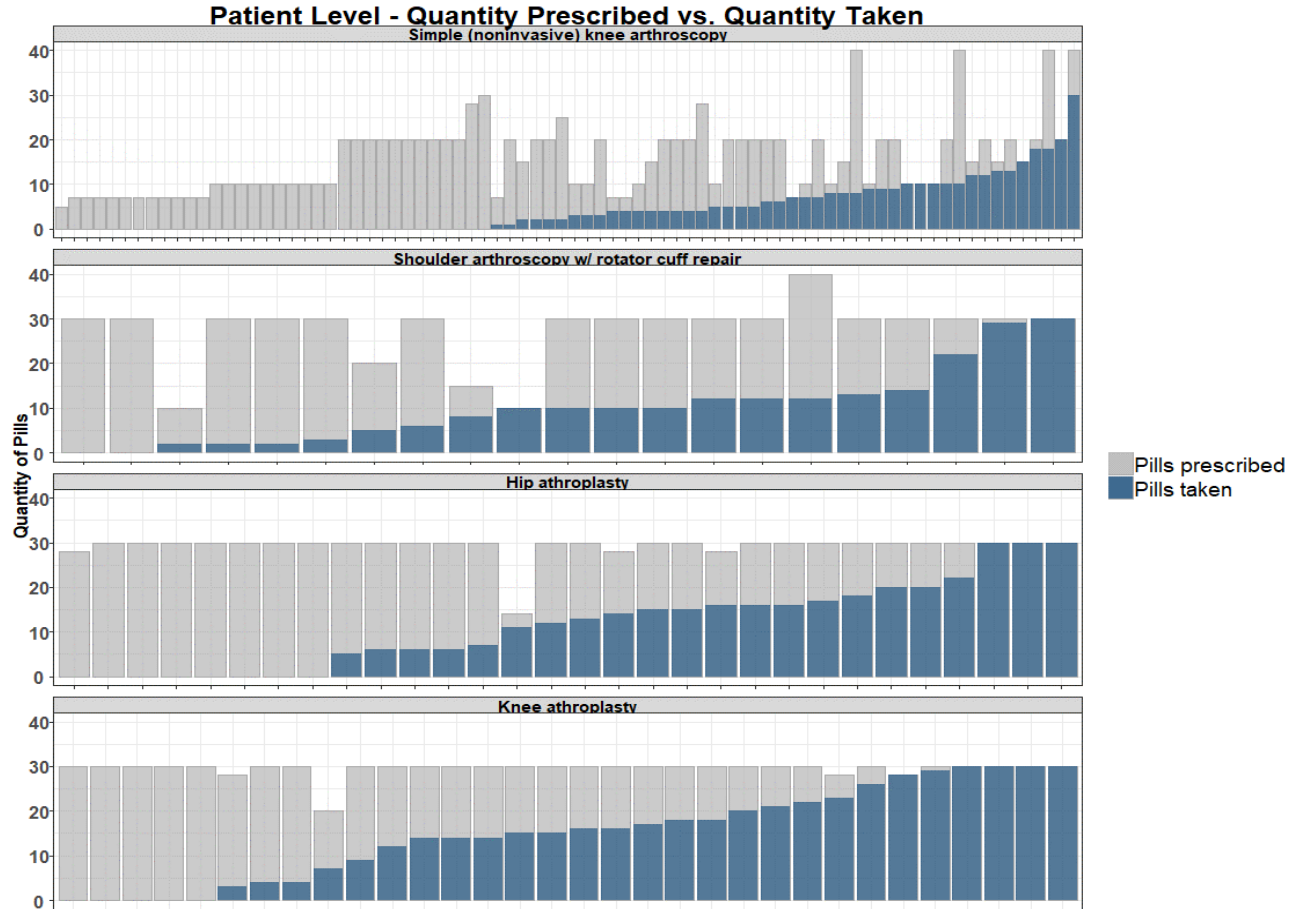
CASE STUDY

**An Automated Text Messaging Program to Inform Postoperative Opioid Prescribing**

Anish K. Agarwal, MD, MPH, MS, Zarina S. Ali, MD, MS, Brian Sennett, MD, Ruiying Xiong, MS, Jessica Hemmons, Evan Spencer, Hannah Lacko, MA, Eric Hume, MD, Samir Mehta, MD, M. Kit Delgado, MD, MS

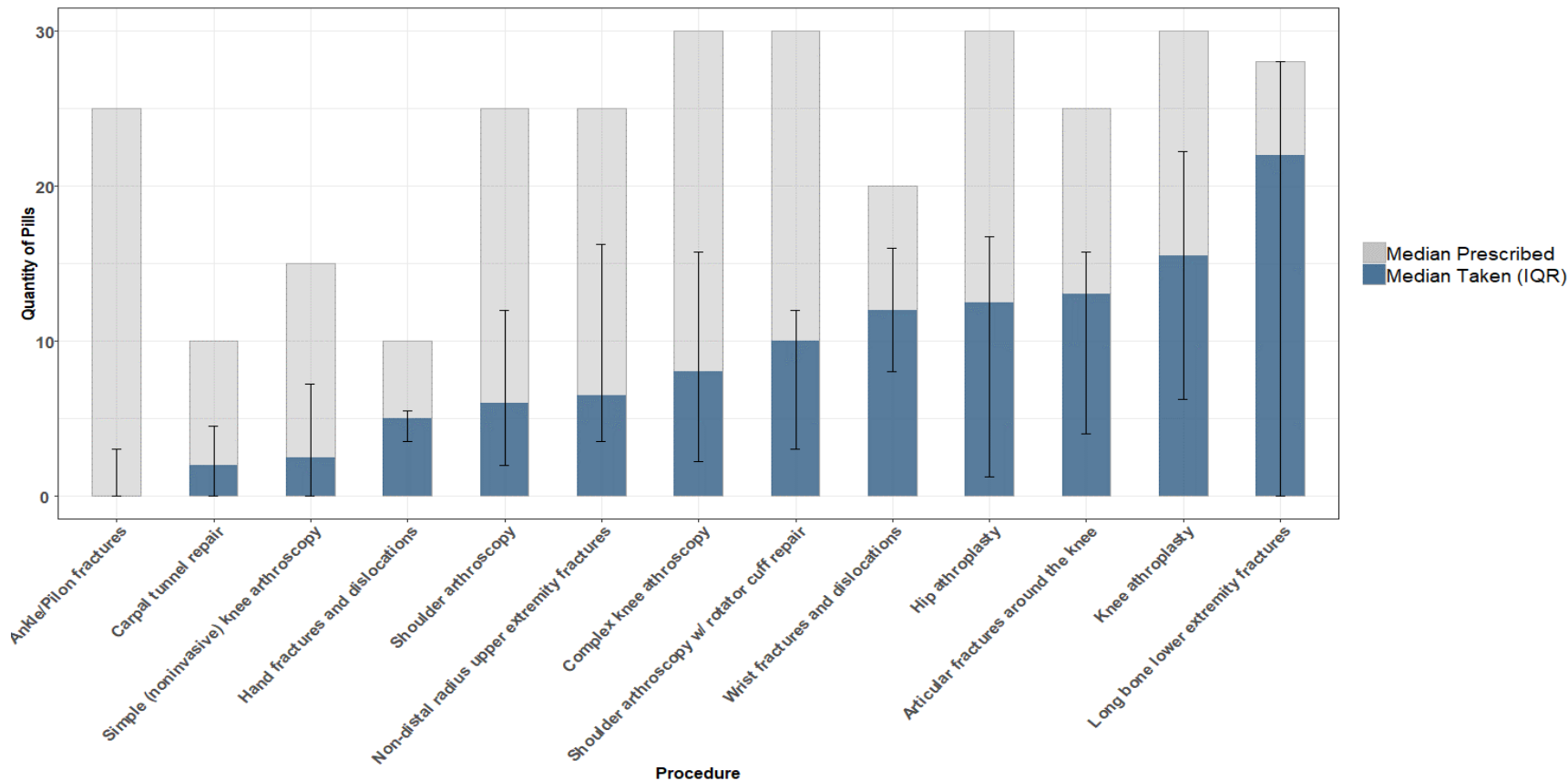


# Text-Messaging Data – Patient





# Text-Messaging Data – Patient



# Scalable & Interdisciplinary Approach

- Continuous process to onboard divisions/departments
- Engagement to date:
  - Opioid Prescribed & texted: 8,763
  - Consented to texting: 54%
  - Filled Opioid Rx: 87%
- Data in Action
  - Identifying patient reported use
  - Informing acute guidelines

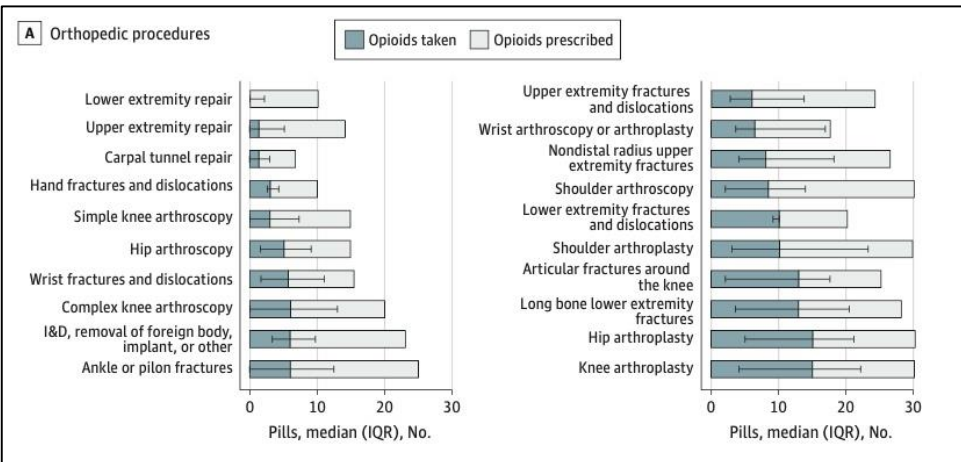


Enrollment By Discharge Service	
Data currently unavailable for many pre-3/4 discharges	
Cardiac Surgery	445
Cardiovascular Medicine	44
Colorectal Surgery	249
Emergency Medicine	611
Family Medicine	3
Geriatrics	3
GI Surgery	239
Gynecological Onc	1
Infectious Diseases	4
Medicine	81
Neurology	1
Neurosurgery	606
Oncology	9
Orthopedics	5235
Otorhinolaryngology	28
Plastic Surgery	294
Podiatry	5
Pulmonary	1
Surgery - General	323
Surgical Oncology	226
Thoracic Surgery	89
Transplant	42
Trauma Service	256
Urology	1871
Vascular Surgery	101

Original Investigation | Surgery

## Patient-Reported Opioid Consumption and Pain Intensity After Common Orthopedic and Urologic Surgical Procedures With Use of an Automated Text Messaging System

Anish K. Agarwal, MD, MPH, MS; Daniel Lee, MD, MS; Zarina Ali, MD, MS; Brian Sennett, MD; Ruiying Xiong, MS; Jessica Hemmons, MS; Evan Spencer, BS; Dina Abdel-Rahman, BS; Rachel Kleinman, MHSA; Hannah Lacko, MA; Annamarie Horan, PhD, MPA; Mary Dooley, PhD; Eric Hume, MD; Samir Mehta, MD; M. Kit Delgado, MD, MS



# Pitfalls

## Additional "Work"

Attempting to enroll participants within clinical environments

## Complexity in Branching

Introduce friction and lead to fatigue and lower response rates

## Embedded Links/Surveys

Can be screened out or never accessed

## Privacy and Security

Focus on this up front with key stakeholders

## Nudges vs. Overbearing

Balance a gentle reminder and being over bearing

## Siloed Research/Efforts

Situational awareness with other trials or programs

# Pearls

## Keep it Simple

Straightforward and conversational tone

## Timing Matters

Think about when to send messages, short and brief reminders as follow up

## Offload Where Possible

Integration can be helpful to offload participants/clinicians

## It's a Hammer

Digital methods are a tool that can facilitate research but often must work with other strategies (e.g. behavioral economics)

## Opt-out

Allow participants to opt-out up front and provide additional study information

## Pilot Test Early & Often

Fail fast and be ready to pivot in planning

# Future Opportunities

Annals of Internal Medicine

ORIGINAL RESEARCH

## Comparative Effectiveness of an Automated Text Messaging Service for Monitoring COVID-19 at Home

M. Kit Delgado, MD, MS; Anna U. Morgan, MD, MSc, MSHP; David A. Asch, MD, MBA; Ruiying Xiong, MS; Austin S. Kilaru, MD, MSHP; Kathleen C. Lee, MD; David Do, MD; Ari B. Friedman, MD, PhD; Zachary F. Meisel, MD, MPH, MSHP; Christopher K. Snider, MPH; Doreen Lam, BA; Andrew Parambath, BA; Christian Wood, BA; Chidinma M. Wilson, BA, BS; Michael Perez, BS, BA; Deena L. Chisholm, MPH; Sheila Kelly, MPH; Christina J. O'Malley, MHA; Nancy Mannion, DNP, RN, CEN; Ann Marie Huffenberger, DBA, RN, NEA-BC; Susan McGinley, CRNP; Mohan Balachandran, MA, MS; Neda Khan, BS; Nandita Mitra, PhD; and Krisda H. Chaiyachati, MD, MPH, MSHP

**Background:** Although most patients with SARS-CoV-2 infection can be safely managed at home, the need for hospitalization can arise suddenly.

**Objective:** To determine whether enrollment in an automated remote monitoring service for community-dwelling adults with COVID-19 at home ("COVID Watch") was associated with improved mortality.

**Design:** Retrospective cohort analysis.

**Setting:** Mid-Atlantic academic health system in the United States.

**Participants:** Outpatients who tested positive for SARS-CoV-2 between 23 March and 30 November 2020.

**Intervention:** The COVID Watch service consists of twice-daily, automated text message check-ins with an option to report worsening symptoms at any time. All escalations were managed 24 hours a day, 7 days a week by dedicated telemedicine clinicians.

**Measurements:** Thirty- and 60-day outcomes of patients enrolled in COVID Watch were compared with those of patients who were eligible to enroll but received usual care. The primary outcome was death at 30 days. Secondary outcomes included emergency department (ED) visits and hospitalizations. Treatment effects

were estimated with propensity score-weighted risk adjustment models.

**Results:** A total of 3488 patients enrolled in COVID Watch and 4377 usual care control participants were compared with propensity score weighted models. At 30 days, COVID Watch patients had an odds ratio for death of 0.32 (95% CI, 0.12 to 0.72), with 1.8 fewer deaths per 1000 patients (CI, 0.5 to 3.1) ( $P = 0.005$ ); at 60 days, the difference was 2.5 fewer deaths per 1000 patients (CI, 0.9 to 4.0) ( $P = 0.002$ ). Patients in COVID Watch had more telemedicine encounters, ED visits, and hospitalizations and presented to the ED sooner (mean, 1.9 days sooner [CI, 0.9 to 2.9 days]; all  $P < 0.001$ ).

**Limitation:** Observational study with the potential for unobserved confounding.

**Conclusion:** Enrollment of outpatients with COVID-19 in an automated remote monitoring service was associated with reduced mortality, potentially explained by more frequent telemedicine encounters and more frequent and earlier presentation to the ED.

**Primary Funding Source:** Patient-Centered Outcomes Research Institute.

*Ann Intern Med.* doi:10.7326/M21-2019

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For author, article, and disclosure information, see end of text. This article was published at Annals.org on 16 November 2021.

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Published on 4.8.2020 in Vol 8, No 8 (2020): August

Preprints (earlier versions) of this paper are available at <https://preprints.jmir.org/preprint/17281>, first published December 02, 2019.



## Prescribing Behavior Change: Opportunities and Challenges for Clinicians to Embrace Digital and Mobile Health

Anish Agarwal<sup>1,2,3,4</sup>; Mitesh Patel<sup>1,3,4,5,6</sup>



# Thank You

## Questions, Thoughts, or Comments?

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[@agarwalEM](https://twitter.com/agarwalEM)

