# Treating Data as an Asset: Data Entrepreneurship in the Service of Patients

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## **Data & Digital Transformation: How are patients changing?**

## They are active, connected, informed and savvy.

Ill Literates or Illiterates? Investigating the eHealth Literacy of Users of Online Health Communities.

Petrič G<sup>1</sup>, Atanasova S<sup>1</sup>, Kamin T<sup>2</sup>

## The reliability of patient reported outcomes is still highly variable.

The Impact of Participation in Online Cancer Communities on Patient Reported Outcomes: Systematic Review.

van Eenbergen MC<sup>#1</sup>, van de Poll-Franse LV<sup>1,2</sup>, Heine P<sup>3</sup>, Mols F<sup>4</sup>.

## They desire price transparency but do not yet understand how to shop.

Patients' views on price shopping and price transparency.

Semigran HL, Gourevitch R, Sinaiko AD, Cowling D, Mehrotra A<sup>1</sup>.

## The younger & next generation is very different.

Exploring the digital technology preferences of teenagers and young adults (TYA) with cancer and survivors: a cross-sectional service evaluation questionnaire.

<u>Abrol E<sup>1</sup></u>, <u>Groszmann M</u><sup>2</sup>, <u>Pitman A</u><sup>3,4</sup>, <u>Hough R</u><sup>5</sup>, <u>Taylor RM</u><sup>6</sup>, <u>Aref-Adib G</u><sup>4,7</sup>.

## Direct-to-consumer R&D is becoming mainstream.

The RUDY study: using digital technologies to enable a research partnership

Harriet J A Teare, 1,\* et al

## The #1 reason patients use pharmacies is information.

http://vhpharmacyrx.com/compounding/top-5-reasons-people-go-to-the-pharmacy/



## How is product selection and delivery changing?



80 Million Prime Subscribers Ready for Amazon's Pharmacy? Moyet Moken, Jun. 9, 2017

## What will that look like?

Bayer Aspirin Regimen, Low Dose (81 mg), Enteric Coated, 300 Count

Bayer 4.7 out of 5 stars

1,170 customer reviews, 67 answered questions

#1 Best Sellerin Aspirin

## **Top customer reviews**

4.0 out of 5 stars It's aspirin! By Serge Mikhaylov on December 9, 2016

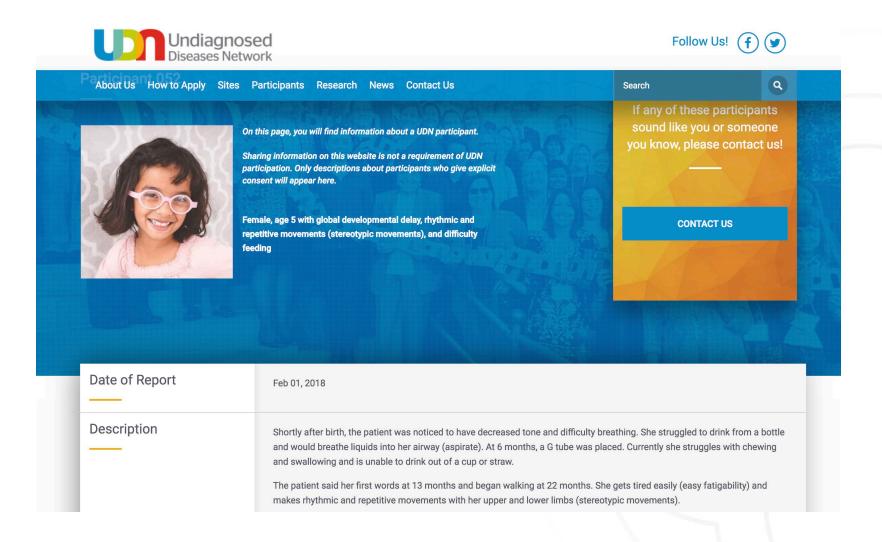
<u>1.0 out of 5 stars</u> The Bayer product is great, but I received the bottle with the security ... By <u>SILVIA DE BARRAZA</u> on August 29, 2016

1.0 out of 5 stars Short expiration date By Joyce Koppel on January 25, 2014





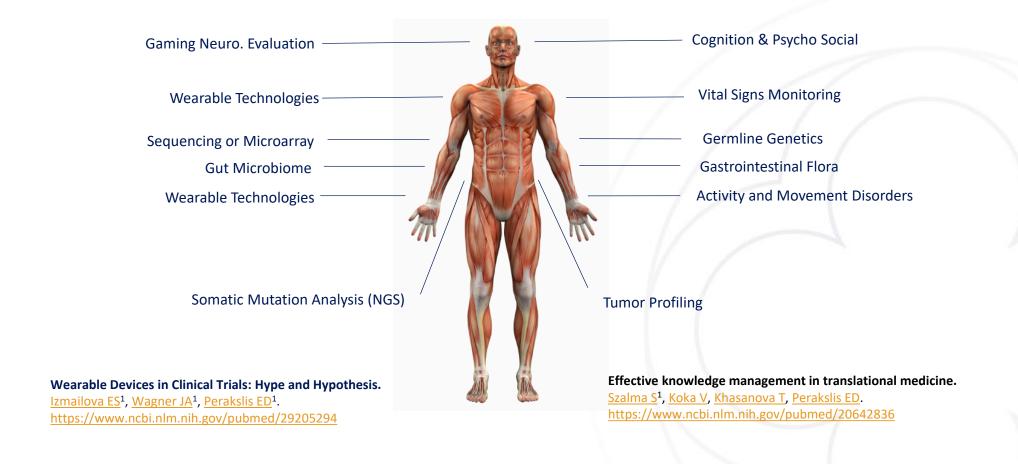
## Patients are sharing their data and collaborating enthusiastically in open science and open data





**Data Transformation of Clinical Trials** Learn Predictive Trial Modeling & Simulation Research ന്ത് Targeted Patient Enrollment Clinical Trial Oversight & Monitoring Operational Execute Scientific Disease Execute Drug Data Flow & Learning Health (functional & organizational) Ability to Scale Up and Down to Meet Demand Development Collaboration with Partners and Industry Learn

## Deep human data phenotyping and molecular profiling strategies are becoming ubiquitous





## The only 100% common element of digital transformation across all industries is data

Harvard Business Review

What the Companies on the Right Side of the Digital Business Divide Have in Common Robert Bock, Marco Iansiti, Karim R. Lakhani... "differentiate themselves from competitors based on their their data platform."



The Power Of Digital Transformation In A Data-Driven World

<u>Peter Bendor-Samuel</u>. "digital transformation journey moves an organization from a process-defined world to a data-driven world"



Data science needs to be a fundamental component of any digital transformation effort. Ben Rossi



Why Data Block Is the Leading Cause of Death for Digital Health Startups.

by Our Thought Leaders



Five digital health trends investors are watching in 2017

By Skip Fleshman February 16, 2017. "#3 Data Integration and Analytics"



## **The Press Towards Open Health Data Continues**

In Stunning Win For Open Science, Johnson & Johnson Decides To Release Its Clinical Trial Data To Researchers

## Matthew Herper, Forbes Staff

I cover science and medicine, and believe this is biology's century.

PHARMA & HEALTHCARE | 1/30/2014 @ 7:09AM | 17,254 views

**Forbes**°

### The NEW ENGLAND JOURNAL of MEDICINE

## **Perspective**

October 24, 2013

## Access to Patient-Level Trial Data — A Boon to Drug Developers

Hans-Georg Eichler, M.D., Frank Pétavy, M.Sc., Francesco Pignatti, M.D., and Guido Rasi, M.D.

The provision of access to clinical trial results that include patient-level data is generating much debate. A growing chorus of transparency advocates is pushing for open access to these data...





## **Highly Turbulent Regulatory Environment**



The U.S. Department of Health and Human Services (HHS) today proposed new rules to support seamless and secure access, exchange, and use of electronic health information. The rules, issued by the Centers for Medicare & Medicaid Services (CMS) and the Office of the National Coordinator for Health Information Technology (ONC), would increase choice and competition while fostering innovation that promotes patient access to and control over their health information. The proposed ONC rule would require that patient electronic access to this electronic health information (EHI) be made available at no cost.









## THE LANCET Digital Health

COMMENT | VOLUME 1, ISSUE 1, PE8-E9, MAY 01, 2019

Is health-care data the new blood?

Eric Perakslis 

■ Andrea Coravos

Open Access • Published: May, 2019 • DOI: https://doi.org/10.1016/S2589-7500(19)30001-9

## THE LANCET Digital Health



### Editorial

A digital (r)evolution: introducing The Lancet Digital Health Seepage e1

### Comment

The challenges of cybersecurity in health care Seepage e10

### Articles

An artificial intelligence approach for diabetic retinopathy screening in Zambia See page e35

## Most Data about our Patients, and Us, are Not in our Medical Records

### **Under-Used Data**



Bibliometric/ Scientometrics



**Social Media** 



Competitive Intelligence



Consumer Behavior



Siloed Data

### **Over-Used Data**



Single Papers



Single Trials





### **Under Translated Data**





Genetics/
Genomics

Geospatial





**Phenotyping** 

**Molecular Imaging** 





**Digital Sensors** 

Anecdotal Learning



## **Data Architecture and Knowledge Management**



### **Architecture:**

- Simplified technology stack
- Enterprise R&D Data
- Cloud/SaaS based

- Scalable demand based model
- Built for purpose solutions
- Search, NLP, Machine Learning







Workflow **Automation and Integration** 



Collaboration

### **Standards and Governance:**

- Leverage industry data standards and formats for internal use and exchange with partners
- Ontology for data concepts and metadata
- Master data management
- Single source of truth
- Role-based access

### **Delivery:**

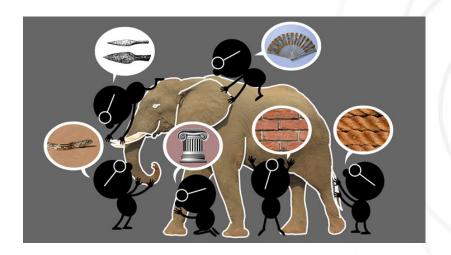
- Agile Methodology
- Technology and skill aligned partners
- Common infrastructure and platforms

- Road map and prioritized portfolio
- Security and Compliance built-in
- User experience



## **Data Governance**

- 1. What roles and committees are there for implementing data governance?
- 2. How is data stored and maintained, and what constitutes the truth in the organization?
- 3. How to guarantee data is accurate and suitable for analysis? Who owns the data?
- 4. How do users get access to the data they need & no more than that, & how do they use it in modelling & reporting?
- 5. How to guarantee data remains private, secure and compliant with regulations?





## thebmjopinion

Latest

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Topics **▼** 

Eric D Perakslis: It's time to address the medical benefits and risks of the internet of things

January 29, 2018

the internet

It's time for us to seriously consider which patient care and monitoring devices should be connected to 🚹 🗾







In the first Jurassic Park movie, Jeff Goldblum's character made this profound (for Hollywood) statement about humans manufacturing dinosaurs: "You were so busy proving you could do something that you never stopped to consider if you should." There's a lesson here for today's technology innovators, and it is time for us all to seriously consider which patient care and monitoring devices should be connected to the internet.

We have no clear or common frameworks for cyber threats in healthcare. Yet with US hospitals currently having on average 10-15 connected devices per bed, we desperately need them.



## **Cyber Time in 2017**

Technology Time	7 years or older: age of systems for 61% of daily MS security updates 5 years or older: age of 69.82% of current MS Operating instances 100-120 days: average lag time from receipt-to-installation of a security patch Daily: an average of 15 security patches are received Daily: 44% of security operations managers see at least 5000 security updates
Cyber- Threat Time	8 months-3 years: duration of average zero-day attack 310 days: how long cybercriminals know about a hacker-discovered-vulnerability before the public or vendor Weekly: 1-2 zero-day vulnerabilities are exploited 2-3 days: a new Adobe vulnerability is discovered Daily: 200,000 new malware samples are captured Daily: 4000 new ransom ware attacks Minute: 400 new threats (of all types) are launched
Regulatory & Standards Time	3.8 years: average time between federal cyber law updates since HIPAA (1996) 2 years: time between significant updates to NIST cyber /guides standards 1 year: time from commission-to-report of the HHS Healthcare Cyber Task Force



# Healthcare IT News

Cloud computing reduces HIPAA compliance risk in managing genomic data September 4, 2013

"...a review of data on HIPAA breaches published by the US Department of Health and Human Services (HHS) shows that <u>these concerns are Misplaced</u>.

In fact, by using a cloud-based service with an appropriate security and compliance infrastructure, an organization can significantly reduce its compliance risk..."

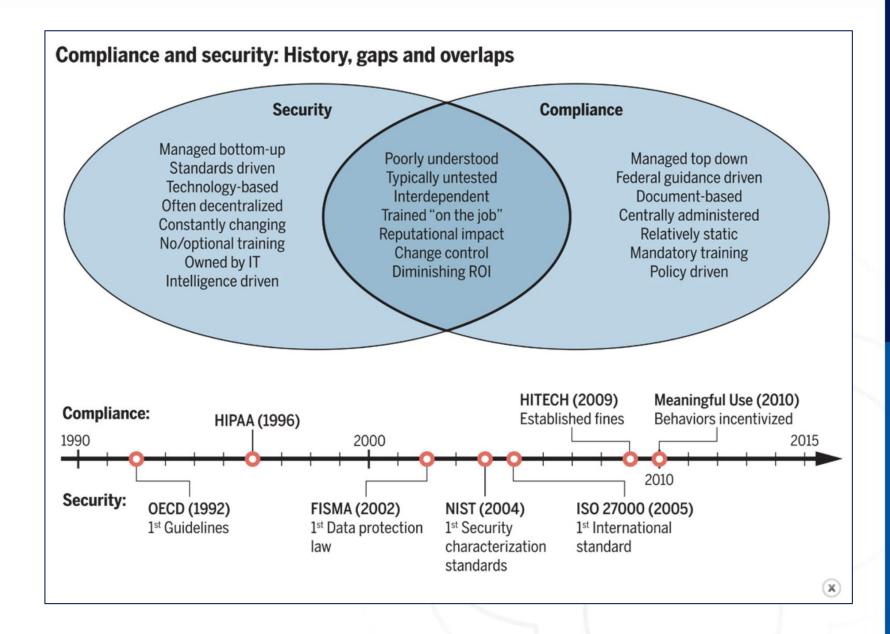




Sci Transl Med. 2016 Jan 20;8(322):322ps2. doi: 10.1126/scitranslmed.aaa449 3.

A cybersecurity primer for translational research.

Perakslis ED<sup>1</sup>, Stanley M<sup>2</sup>.





**Data are Assets** 

**Technology is an Expense** 

# Treating Data as an Asset: Data Entrepreneurship in the Service of Patients

- 1. Break down the macro and micro silos of healthcare data
- 2. Keep patients safer
- 3. Crowdsource the most difficult problems
- 4. Aggregate, align and donate to friends and freaks
- 5. Catch a thief
- 6. Out-shout medical misinformation
- 7. Shrink space and time to improve research access
- 8. Nourish your family but read the label
- 9. Disable the surveillance state and stand up for patient/consumer rights
- 10. Discover new math



## **Entrepreneurial Idea #1: Break Down the Macro and Micro Silos of Healthcare**

We characterize **macro silos** as data technology platforms and/or knowledge structures that are completely non-overlapping or intentionally isolated and/or competitive and de-incentivized by design. Examples:

- IOS v. Android
- Medical practice and biomedical product development
- Healthcare and non-healthcare

We characterize **micro silos** as data that can be utilized across fragmented but somewhat similar and Overlapping constructs. Examples:

- Local MRI center that is not connected to major local hospitals
- Clinical trials data from different sponsors on similar drugs
- Competitive software sub-ecosystems like clinical trials management and HER
- Independent grants and clinical studies

Example – PCRF Linking Initiative





### Seven clinical sites

- Baylor College of Medicine and Texas Children's Hospital
- 2 Duke Medicine with Columbia University Medical Center
- 3 Harvard Teaching Hospitals (BCH, BWH, MGH)
- 4 National Institutes of Health
- 5 Stanford Medicine
- 6 UCLA School of Medicine
- 7 Vanderbilt University Medical Center



### Six additional research sites

### Central Biorepository

8 Vanderbilt University Medical Center

### **Coordinating Center**

9 Harvard Medical School

### DNA Sequencing Core Facilities

- 10 Baylor College of Medicine
- 11 a HudsonAlpha Institute for Biotechnology with b Illumina

#### Metabolomics Core Facility

- 12 a Pacific Northwest National Laboratories with
  - b Oregon Health & Science University

### **Model Organisms Screening Center**

- 13 a Baylor College of Medicine with
  - **b** University of Oregon

### \*Applications

Applications received: 2346
Applications under review: 306
Participants accepted: 1030

### **Evaluations**

Participants evaluated: 735 Participants diagnosed: 222

Participants with exome or genome sequencing complete: 682

Participants with metabolomic analyses complete: 113 Participants with variants studied by the Model Organisms

Screening Center: 96

Participants with samples in the Central Biorepository: 516

### **Data Sharing**

Manuscripts published: 27

Participants with data submitted to <a href="https://documents.org/dbGaP">dbGaP</a>: 150

Participants with data submitted to PhenomeCentral: 491

Participants with variants in ClinVar: 28\*

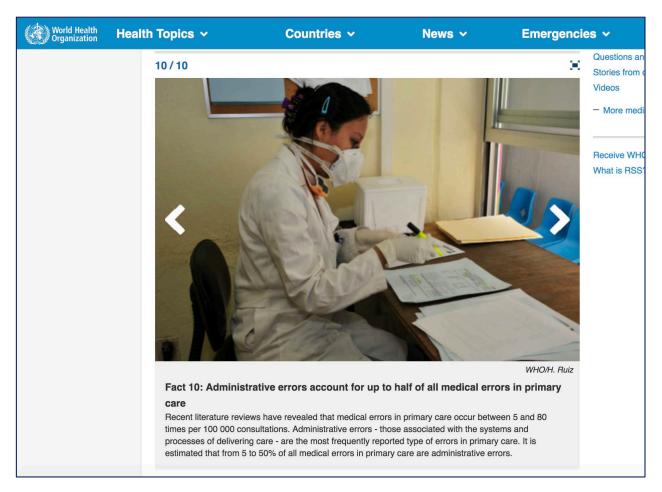
Last updated: April 23, 2018

\*Note: only proband data is reported here

https://undiagnosed.hms.harvard.edu/



## **E2:** Keep Patients Safer



Hospital Survey on Patient Safety Culture:
2018 User Database Report Prepared for:
Agency for Healthcare Research and
Quality U.S. Department of Health and
Human Services 5600 Fishers Lane Rockville,
MD 20857

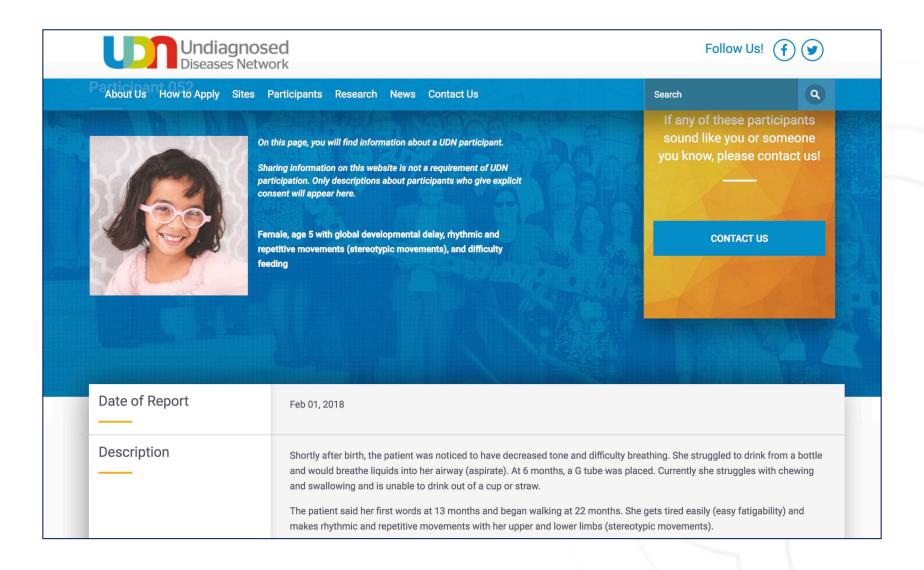


https://www.who.int/features/factfiles/patient\_safety/en/



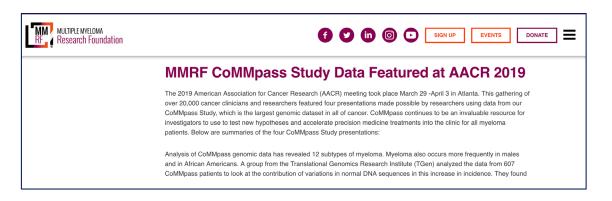
https://www.ahrq.gov/sites/default/file s/wysiwyg/sops/quality-patientsafety/patientsafetyculture/2018hospit alsopsreport.pdf

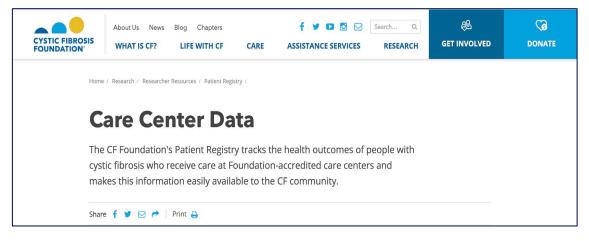
## **E3:** Crowdsource the Most Difficult Problems

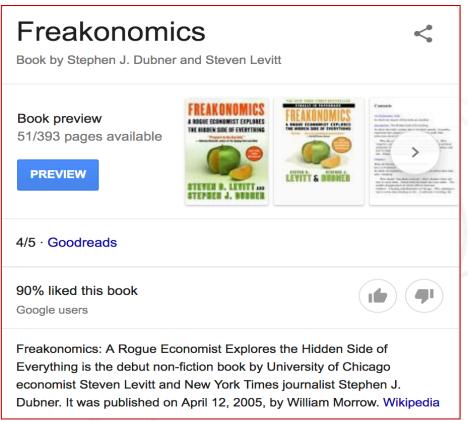




## **E4: Aggregate, Align and Donate to Friends & Freaks**









## E5: Catch a Thief



A **honeypot** is a computer or computer system intended to mimic likely targets of cyberattacks. It can be used to detect attacks or deflect them from a legitimate target. It can also be used to gain information about how cybercriminals operate.

Like mice to cheese-baited mousetraps, cybercriminals are attracted to honeypots — not because they're honeypots. The bad guys think the honeypot is a legitimate target, something worthy of their time. That's because the bait includes applications and data that simulate a real computer system.



## **E6: Out-Shout Medical Misinformation**

**Sports** 



Culture

**OPINION** 

AS MEASLES CASES CLIMB, OUR MISSION IS **CLEAR: TAKE DOWN THE THREE-HEADED ANTI-VAX MONSTER | OPINION** 

DR. PETER HOTEZ

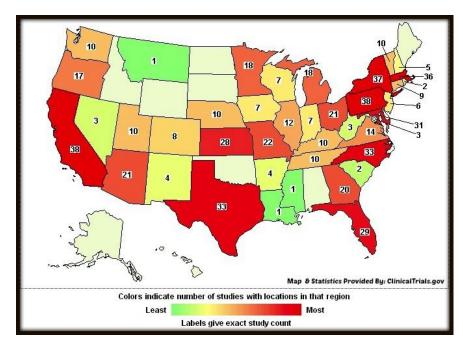
ON 5/9/19 AT 12:32 PM EDT

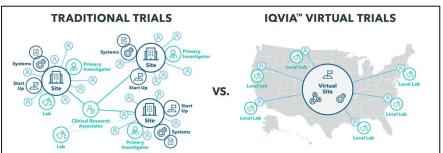


- **Positive Imagery**
- Education
- **Political Action**
- **Big Tech Activism**
- **Social Voice**
- **Cyber Warfare Techniques against** nation-state actors



## E7: Shrink Space and Time to Improve Research Access





- Minimize the Regulatory Regime Chasm between Medical Practice and Biomedical Products R&D
- Disrupt the Clinical Trials Industrial Complex
- Virtual teleporter from work or the soccer field to the clinical trial and back.





## E8: Nourish Your Family but Read the Label

## Medicine

### What is a personal health record?

A personal health record, or <u>PHR</u>, is an electronic application through which patients can maintain and manage their health information (and that of others for whom they are authorized) in a private, secure, and confidential environment.

For information about <u>PHR</u>s and the Health Insurance Portability and Accountability Act (<u>HIPAA</u>) Privacy Rule, please view the U.S. Department of Health and Human Services (<u>HHS</u>) Office for Civil Rights' guidance on this topic.

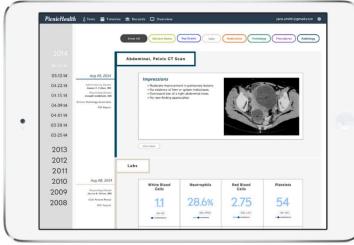
Picnic Health narrows its focus to helping cancer patients with their patient records

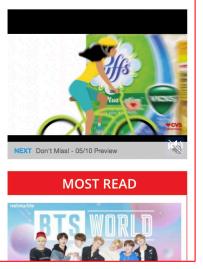
MARK SULLIVAN @THESULLIVAN AUGUST 20, 2014 7:30 PM





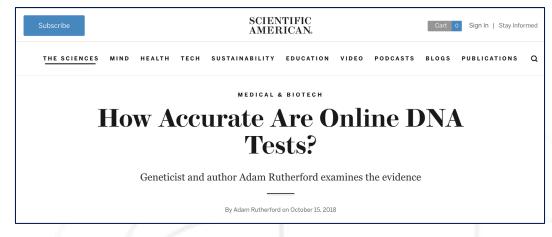






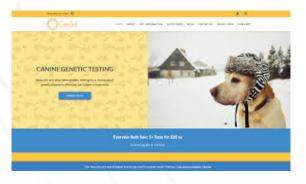
Above: Picnic Health's personal health record

### Recreation











## E9: Disable the Surveillance State & Stand Up for Patient/Consumer Rights

17 You Retweeted



Privacy Project ♥ @PrivacyProject · 11h

From @DKThomp for @TheAtlantic: "If you have a hard time understanding the meaning of privacy and the scale of digital surveillance in the modern age—and let's face it, who doesn't?—consider a toy named Cayla"



### Why Surveillance Is the Climate Change of the Internet

The Atlantic podcast Crazy/Genius returns to explain how privacy became the most important idea on the Internet—and why it's still so confusing.

theatlantic.com

17 You Retweeted



Brave Bosom @BraveBosom · 13h

Wowza: FTC Members Unanimously Press Congress for Tough National Privacy Protections gizmodo.com/ftc-members-un... via @gizmodo



### FTC Members Unanimously Press Congress for Tough National Priva...

All five members of the Federal Trade Commission appeared Wednesday before the House Communications and Technology Subcommittee. One ...

gizmodo.com



## E10: Discover New Math

EDITORIAL



02115 USA Email: isaac

Citation: E. D. Perakslis, I. S. Kohane, diseases, Sci. Transl. Med. 8.

10.1126/scitranslmed.aaf6146

#### DEEP PHENOTYPING

### Treating the enigmatic "exceptional responders" as patients with undiagnosed diseases

EXCEPTIONAL RESPONDERS ARE PATIENTS WHO RESPOND TO THERAPIES IN WAYS THAT are both dramatically and unexpectedly positive but also statistically insignificant within the current context of most biopharmaceutical drug trials. Recent studies have demonstrated the genetic bases of some exceptional responders and unearthed secondary resistance mechanisms (1). These insights have stimulated great interest and a thirst for more knowledge. Organizations such as the U.S. National Cancer Institute are launching exceptional-programs to learn, from these unusual patients, how to improve therapies for

Occupying a similarly tiny but more unfortunate end of the statistical spectrum are adults and children who are afflicted with rare and undiagnosed diseases. Many rare diseases are enetic in origin, and the study of such disorders can yield insights into fundamental biology, which can, in turn, illuminate mechanisms that underlie more common diseases. This has proven to be true in next-generation sequencing studies of rare tumor samples, which have led to more intricate characterization of tumor pathologies, the establishment of new cancer classifications and subtypes, and new mechanistic insights.

The U.S. National Institutes of Health (NIH) Office of Rare Diseases Research (ORDR)

defines rare and undiagnosed diseases as those that affect fewer than 200,000 individuals; diagnosis takes 1 to 5 years in 33% of cases studied thus far. In operation since 2008 and recently expanded to a full network of clinical and research sites nationwide, NIH's Undiagnosed Diseases Program (UDP) offers key insights into the management of exceptional responders in clinical trials regarding the efficiency and cost-effectiveness of focused and time-bound clinical assessment; the utility of agnostic whole-genome genetic studies, including patient pedigrees, to produce candidates for causal variants; the utility of rare patient populations in new disease discoveries; and the importance of deep phenotyping and careful review of the entire medical record of each patient (3). Each UDP patient is evaluated at the NIH clinical center in an intensive manner that is consolidated into a single 4- to 5-day visit. For patients with an apparent neurological phenotype, this week could include consultations in 10 areas of medical specialties, 20 various laboratory investigations, and 25 diagnostic procedures, some of which require sedation. All of these data are then considered in the context of the complete medical history of the patient, which is compiled in the 2 to 3 months prior to the clinical visit.

Would a cancer-specific, deep-phenotyping process similar to that of UDP patients be useful for exceptional responders? Considering the complexity and possible contributions of environmental and genetic factors, such a study could surely lead to insights or at least hypotheses that would enable a deeper understanding of such patients. This knowledge could then inform more targeted patient selection for future clinical trials.

Deep molecular phenotyping provides a richer understanding of population-wide, diseasecourse divergences, intratumor cellular heterogeneity, and histological variations and might pinpoint physiological alterations that can serve as therapeutic targets; at the very least, deep

### To Your Health

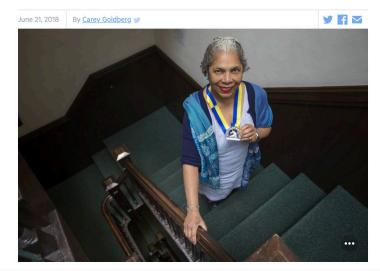
Cancer researchers: It's time to pay more attention to 'miracle' patients. By



Emily Whitehead, right, beat cancer through immunotherapy. She's pictured onstage with Lady Gaga at the launch of the Parker Institute for Cancer Immunotherapy. (Jonathan Leibson/Getty Images for Parker Media)



## **Harvard Project Seeks 'Exceptional Responder' Cancer Patients To** Figure Out What Went Right





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